



Project Implementation

*Project Implementation Seminar
Monika Balode, Project Coordinator
September 2018 Tallinn & Stockholm*



Contents

- Result orientation
- Guidance documents
- Lead partner principle
- Cooperation
- Revenue generation
- State aid



Pillars of project implementation

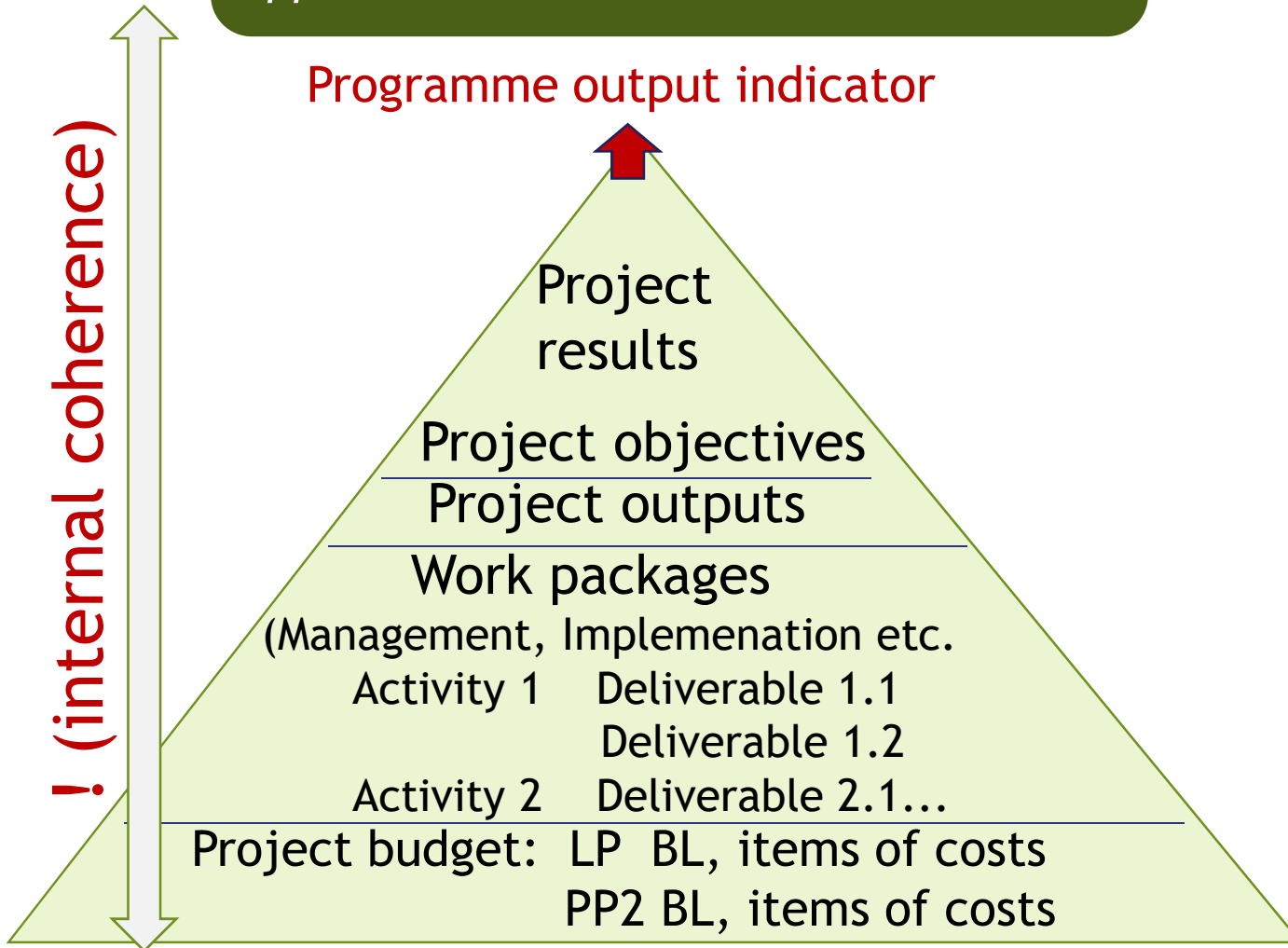


Programme result indicator



*2.1 Number of targeted joint attractions
Increase in expected number of visits to
supported sites*

Programme output indicator



3 pillars of project implementation



Support in project implementation

- **Events:** LP seminar, Project Implementation Seminar
- **People:** in LP/JS/MA, FLC-s, national Contact Points
- **Written guidelines:** Programme Manual, Guide for Project Implementation, etc.





Documents



- **Programme Manual**
- **Guide for Project Implementation**
- **Application Form**
- **Subsidy Contract**
- **Partnership Agreement**





Main rules for project implementation and reporting, modifications, eligibility and publicity requirements

- ⚠ Description of your specific objective (11-31 p.)
- ⚠ 3rd chapter : project start up, modifications, eligibility rules and reporting, communication, etc. (62-102 p.)
- ⚠ Cooperation (7-9 p.)
- ⚠ Investments (9 p.)
- ⚠ Sustainable development (31 p.)
- ⚠ Partnership (43-46 p.)



Guide for Project Implementation

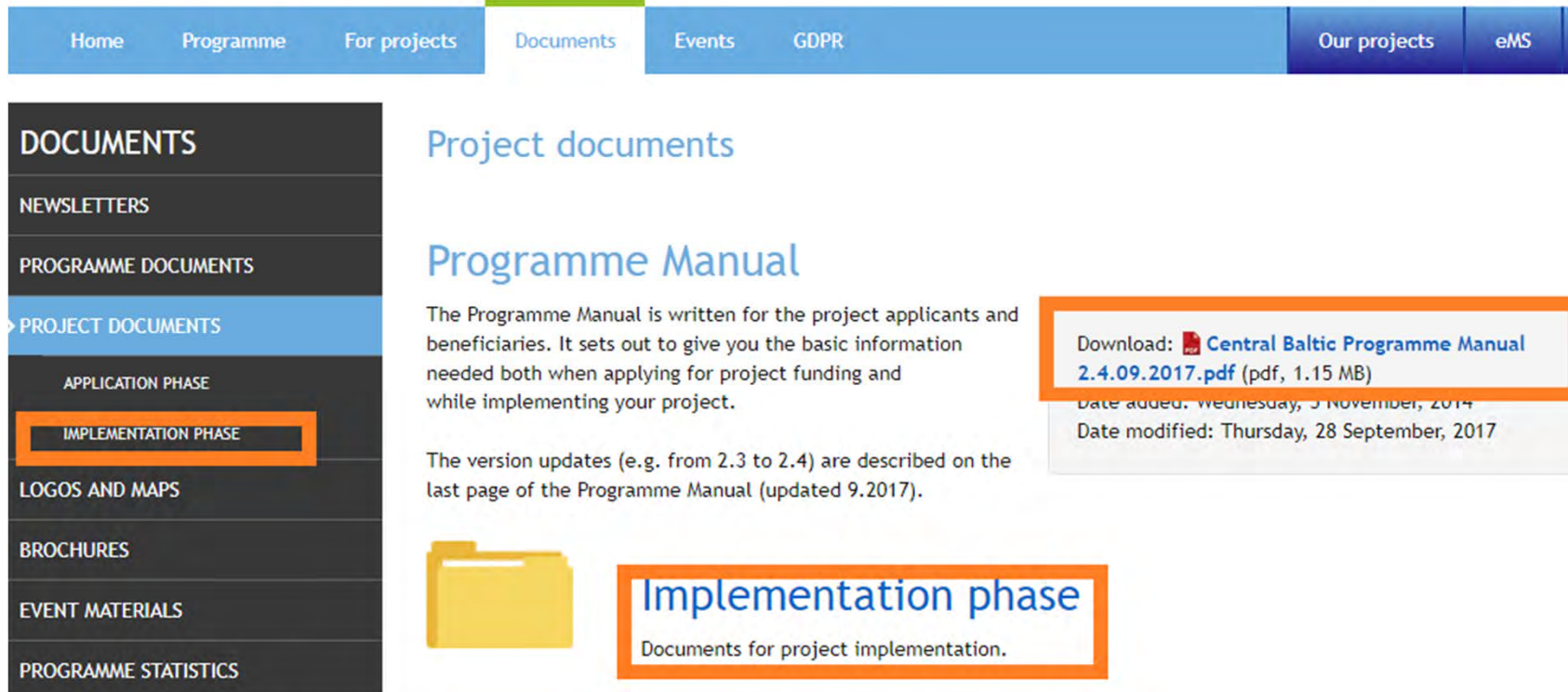
- How to start using eMS
- How to fill in Partner Report and Project Report
- How to fill in List of expenditure
- How to implement project modifications



Guidance documents



The Central Baltic 2014-2020 Programme for result orientated cross-border cooperation projects in Estonia, Finland (incl Åland), Latvia and Sweden



Home Programme For projects Documents Events GDPR Our projects eMS

DOCUMENTS


- NEWSLETTERS
- PROGRAMME DOCUMENTS
- PROJECT DOCUMENTS
- APPLICATION PHASE
- IMPLEMENTATION PHASE**
- LOGOS AND MAPS
- BROCHURES
- EVENT MATERIALS
- PROGRAMME STATISTICS


Project documents

Programme Manual

The Programme Manual is written for the project applicants and beneficiaries. It sets out to give you the basic information needed both when applying for project funding and while implementing your project.

The version updates (e.g. from 2.3 to 2.4) are described on the last page of the Programme Manual (updated 9.2017).

Download:  [Central Baltic Programme Manual 2.4.09.2017.pdf](#) (pdf, 1.15 MB)
Date added: Wednesday, 3 November, 2014
Date modified: Thursday, 28 September, 2017

 **Implementation phase**
Documents for project implementation.

[Home](#)[Programme](#)[For projects](#)[Documents](#)[Events](#)[GDPR](#)[Our projects](#)[eMS](#)[Intra](#)

DOCUMENTS

[NEWSLETTERS](#)[PROGRAMME DOCUMENTS](#)[PROJECT DOCUMENTS](#)[APPLICATION PHASE](#)[IMPLEMENTATION PHASE](#)[LOGOS AND MAPS](#)[BROCHURES](#)[EVENT MATERIALS](#)[PROGRAMME STATISTICS](#)[FLC MATERIALS AVAILABLE IN
INTRANET](#)[Project documents](#) / [Implementation phase](#)

Implementation phase

Guide for Project Implementation

This guide contains practical information related to project implementation procedures. This guide should be read together with the valid version of the Programme Manual. The Programme Manual defines the programme rules and procedures whereas this guide explains how these are implemented in practice.

Download: [Guide_for_project_implementation_4_0_180223.pdf](#) (pdf, 1.66 MB)
Date added: Wednesday, 23 March, 2016
Date modified: Thursday, 22 February, 2018

Kindly note, this is an updated version 4.0 (February 2018)

Confirmation Letter to the Project Report

The Confirmation Letter must be submitted with each Project Report and be signed by a person holding the right to sign documents on behalf of the organisation. If the signee is new, documentation must be sent to show that the person/position signing the letter holds the right to sign the document (an extract of the organisation's statutes or similar) (updated 06.2017).

Download: [Confirmation Letter to the Project Report 12 2016.docx](#) (docx, 112.73 KB)
Date added: Monday, 29 February, 2016
Date modified: Thursday, 15 December, 2016

Staff cost tool

For reporting the staff costs for project employee working part time with flexible number of hours, it is required to use the *Staff cost tool* when hourly rate for reporting is calculated. The tool also includes a timesheet application which is linked with the hourly rate calculation function.

Download: [Staff costs tool_v1.1_2018.25.1..pdf](#) (pdf, 263.43 KB)
Date added: Thursday, 8 June, 2017
Date modified: Friday, 26 January, 2018

PLEASE SAVE THE FORM ON YOUR DESKTOP AND USE ADOBE READER 10.0 OR HIGHER TO FILL IN THE FORM

Guide for Project Communication

The Guide for project communication is made by the Joint Secretariat of the Central Baltic Programme 2014-2020 to provide instructions and guidelines for the communication activities of your project.

Download: [Guide for project communication_291116.pdf](#) (pdf, 275.95 KB)
Date added: Friday, 13 May, 2016
Date modified: Tuesday, 29 November, 2016

29.11.2016: In the table of Annex 1, the row regarding equipment has been updated

Template for A3 Poster to be Displayed by All Project Partners

All project partner organizations are to display in their premises at least one information poster (minimum size A3) informing [about the project and the received EU funding](#). The poster is to be placed in a place where it is well visible for the public such as an entrance area of a building.

Download: [CB A3 poster template.doc](#) (doc, 218.5 KB)
Date added: Friday, 11 December, 2015
Date modified: Friday, 11 December, 2015

This poster template is a model that the project can freely adjust to its own needs. It can e.g. be translated to local language.

Model of the Subsidy Contract

The model to be used as a Subsidy Contract for small and regular projects once the project has been approved for funding. The Subsidy Contract defines the rights and obligations of the project and will be signed between the Lead Partner and the Managing Authority. The final and actual Subsidy Contract will be generated from the eMonitoring System.

Download: [Subsidy Contract 12 2016.pdf](#) (pdf, 155.33 KB)
Date added: Wednesday, 17 December, 2014
Date modified: Thursday, 15 December, 2016

Media visibility template

This Excel file helps projects keep track of their (traditional) media visibility. It is also used annually by the JS to follow the media coverage our projects have received.



Download: [Media_visibility_template_170103.xlsx](#) (xlsx, 44.88 KB)
Date added: Wednesday, 3 January, 2018
Date modified: Wednesday, 3 January, 2018

MA guidance note on project modification procedures

With this document the MA clarifies its official standpoint on project modification procedures

Download: [MA guidance note on project modification procedures.pdf](#) (pdf, 47.52 KB)
Date added: Tuesday, 6 February, 2018
Date modified: Tuesday, 6 February, 2018

MA guidance note on communicating staff changes

Download: [MA guidance note on communicating staff changes.pdf](#) (pdf, 50.84 KB)
Date added: Tuesday, 6 February, 2018
Date modified: Tuesday, 6 February, 2018

De minimis declaration

De minimis declaration is to be used by small projects or 2nd step project applications if relevant, meaning if the project partners' activity is foreseen to fall under state aid (updated

Download: [De Minimis Declaration_12.16.docx](#) (docx, 112.2 KB)

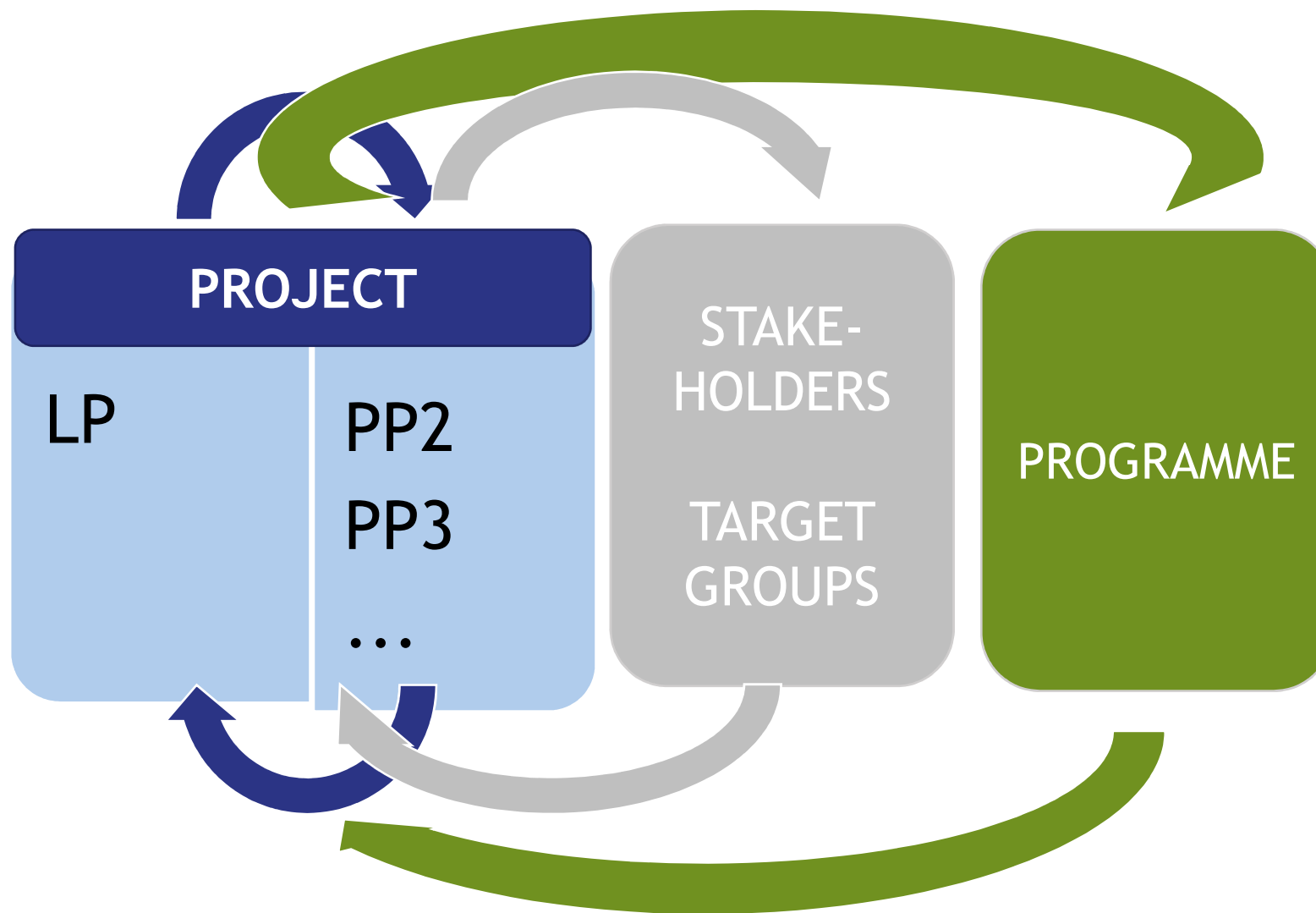
Lead partner principle

LP ROLE

- Coordinator
- Mobiliser
- Adviser
- ...
- and



LP - communication channel





WORKING TOGETHER

COOPERATION

to solve **joint** problems or support **joint** possibilities





Getting to know each other and establishing internal communication and work rules

Joint understanding of results, responsibilities and deadlines resulted in detailed work plan

balanced division of tasks and responsibilities

links between the activities of each partner

regular contacts - meetings to discuss the progress, agree on next steps etc.

Proactive mindset





Implementing activities separately by each partner and reporting about the achievements of each PP

Delaying/hiding information about the challenges from the LP, JS

Delays in activities, reporting and communication

Net revenue

if a project generates net revenue (for example through services, conference participation fees, sales of brochures or books)

it must be deducted from eligible costs in full or pro-rata depending on whether it was generated entirely or only partly by the co-financed project



State aid (SOs 1.1 and 1.3)

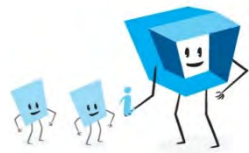
De minimis is granted in form of services via intermediary organisations (indirect aid)



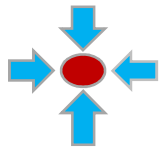
Actions during implementation

iDENTiFY

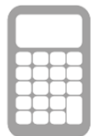
Activities relevant to de minimis



Inform potential recipients about de minimis, check if threshold not exceeded



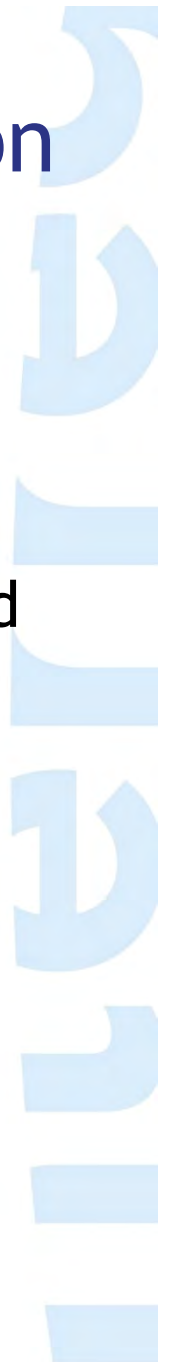
Collect de minimis declarations



Calculate



Notify receivers and central state aid registry in Estonia



Find your key to successful project!



Reporting in eMS

*Project Implementation Seminar
Pille Laaksonen, Project Manager
September 2018 Tallinn & Stockholm*

Interreg

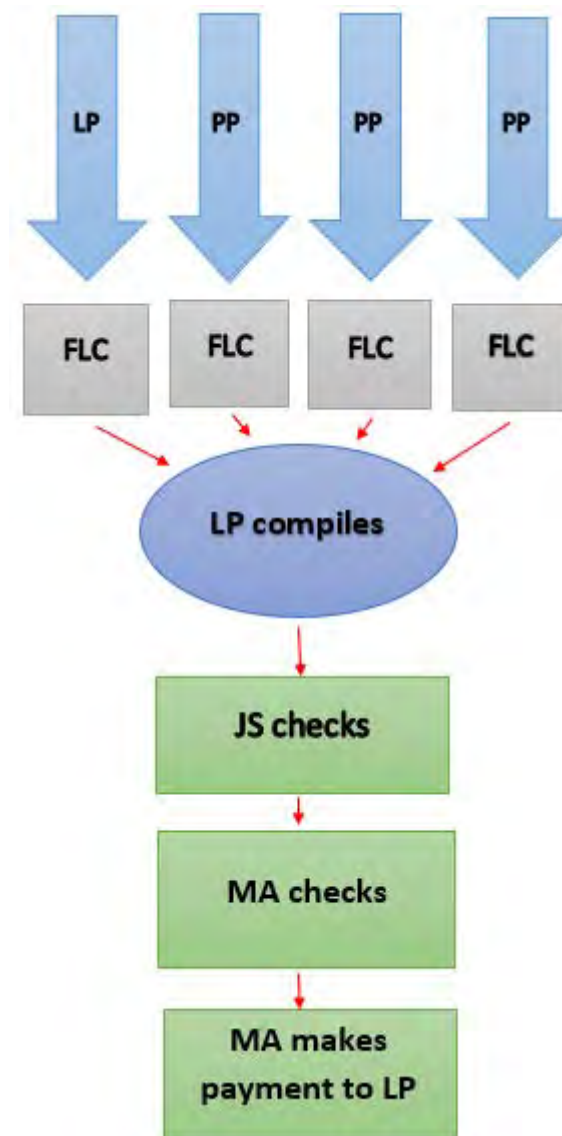
Reporting tips

- Make it interesting and informative
 - Provide information that your audience needs
 - Limit it to the requested period
 - Compare actual performance with respect to the plan in the application form
 - Remember to attach evidence to outputs and deliverables
 - Fill the report in in English
- *Guide for Project Implementation*



Reporting process

- Each project partner fills in **Partner Report** and submits it with all mandatory annexes to FLC
- FLC checks the eligibility of the costs and issues **FLC Certificate**
- Lead partner compiles **Project Report** and submits that to the JS
- The JS assess the Project Report
- The MA makes the **payment** based on the certified cost for the LP



Reporting in eMS

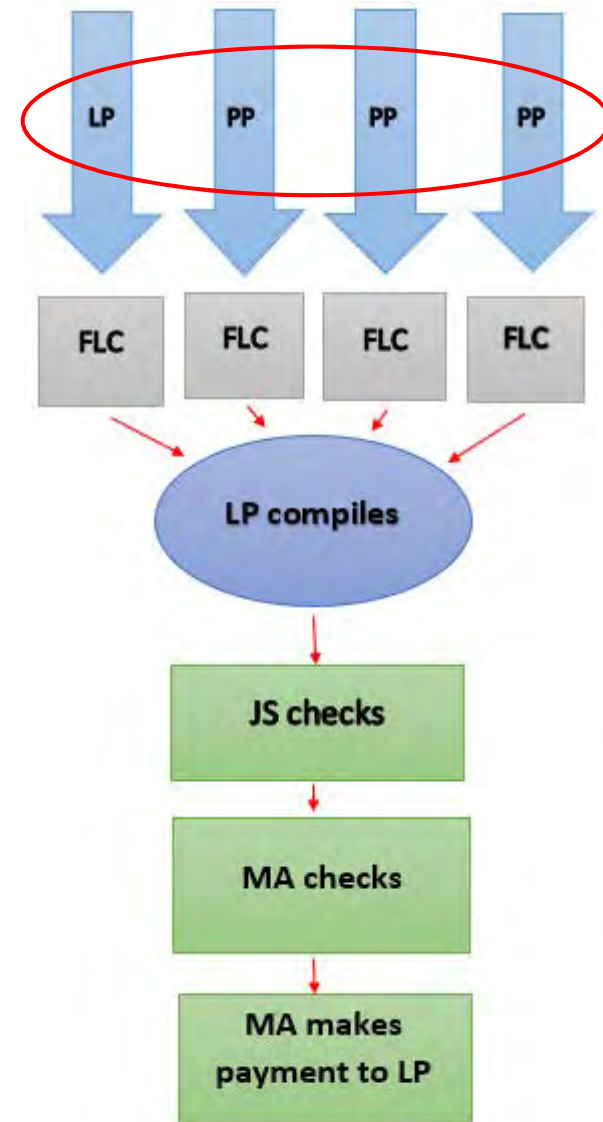
Select role

PP

Partner Reports

1 - Finnish Woodhouse Association - SPS

Report	Report start	Report end	State	Date Submitted
Period 0 01.01.2017 - 01.03.2018				
Report 0.1	01.01.2017	01.03.2018	Report submitted	30.08.2018
Period 1 01.03.2018 - 31.08.2018				
Report 1.1	01.03.2018	31.08.2018	Report in progress	In progress
Period 2 01.09.2018 - 28.02.2019				
Period 3 01.03.2019 - 31.08.2019				



Partner Report status

1 - LP from Latvia - Lat LP

Report	Report start	Report end	State	Date Of Partner Report Submission	Date Of Partner Report First Submission	Date of flc verification	Included in Project Report
Period 0 01.04.2019 - 01.04.2019							
Report 0,1	01.04.2019	01.04.2019	Report FLC certified	16.08.2018	16.08.2018	16.08.2018	Period 0 Project Report 1
Period 1 01.04.2019 - 30.09.2019							
Report 1,1	01.04.2019	30.09.2019	Report FLC certified	16.08.2018	16.08.2018	20.08.2018	Not included
Period 2 01.10.2019 - 31.03.2020							
Report 2,1	01.10.2019	31.03.2020	Report submitted	20.08.2018	20.08.2018		Not certified
Period 3 01.04.2020 - 30.09.2020							
Period 4 01.10.2020 - 31.03.2021							
Period 5 01.04.2021 - 30.06.2021							

Partner livingtables

Create new report

Partner Report

RegularTest

CB767 Application form version 1

Show More

Partner Report 1 Lat LP Period 3

Partner Report

List of expenditure

Contribution and forecast

Attachments

Personal data attachments

Partner Report

Period 3 - 01.04.2020 - 30.09.2020

Start date

01.04.2020

End date

30.09.2020

Summary of partner work

Describe how you had contributed to the implementation of project outputs and results. Mention activities implemented and describe the main achievements. Inform also about p
Ensure that the description is coherent with expenses listed in the List of expenditure.

Rich text editor toolbar with icons for undo, redo, bold, italic, underline, text color, background color, bulleted list, numbered list, indent, outdent, and fullscreen.

Partner Report - Outputs

- Project main outputs defined in work plan
- Report progress towards output(s)
- Attach evidence

Project Main Outputs Delivered

Click Add Output and then you will be able to choose the relevant output from a dropdown menu. Here you will report the progress taken in the implementation of the outputs. For example (document, picture etc.).

Output

Select output

11.1 First output

Description

How the first output was reached

1968 Characters remaining

Remove

Attachments

+ Add evidence of output

File name	
Project output evidence 1:	docx

Partner Report - Target Groups

- Defined in application
- Report amount of reached target group, how they were reached and involved
- Report target groups reached in reporting period
- Use the same methodology as defined in application!

Target Groups Reached

Target group	education/training centre and school	Describe how target group was involved
Target value reached during current reporting period	0,00	
<input type="button" value="Remove"/>		
<input type="button" value="Add target group"/>		

Partner Report - activities and deliverables

- Defined in application
- Describe activities
- Select right deliverable and attach evidence

Describe activities implemented by project partner WF

2000 Characters remaining

Please Choose Deliverables

D.M.1.1 - minutes

Description of deliverable

255 Characters remaining

Deliverable Attachments

File name	File type	
<u>Project output evidence 180816.docx</u>	docx	16.08.2018 1

Partner Report - List of expenditure

RegularTest CB767 Application form version 1 [Show More](#) **Partner Report 1 Lat LP**

Partner Report > **List of expenditure** > Contribution and forecast > Attachments > Person

List of expenditure

1 - 4 Of 4

Options	Report number ⇅	Item Id ▲	Budget line ⇅	WP ⇅	Procurement
Delete	Lat LP 3.1	1.1	Staff costs	M Management ▼	—



Partner Report - List of expenditure

- Costs are reported during the period they are paid out - remember to add payment date
- Reporting on single invoice level
- List of expenditure is filled in in English, attachments can be in national language
- Costs are reported in currency incurred
 - eMS converts the costs automatically to euros
 - the final conversion rate is calculated when the partner report is submitted to the FLC



Partner Report - List of expenditure

- Link cost to reported activities with description
- Add evidence documents to each cost
- If attaching digitally signed document, attach in PDF the document and summary sheet



Partner Report - reporting lump sums

- Preparation costs lump sum for all projects
- Other lump sums only when they have been applied for, accepted and included in the Subsidy Contract
- Reported only when the activities related to the lump sum are fully implemented and promised indicator is fulfilled
- Lump sums are always reported in euros



Personal data (GDPR)

Access to following data is hidden from all users except the project partner who inserts the data and programme bodies (FLC, MA, CA):

- attachments uploaded to the List of expenditure in the budget line Staff costs
- comment' fields in budget line Staff costs
- all data in Personal data attachments
- *Agree between partners how lead partner can check Staff costs if needed*



List of expenditure

- Costs are reported in List of expenditure

Partner Report > **List of expenditure** > Contribution and forecast > Attachments > Personal data attachments

List of expenditure

1 - 2 Of 2 | 1 | 25

Options	Report number	Item Id	Budget line	WP	Inv. date	Paym date	
Delete	Lat LP 2.1	1.1	Staff costs	M Management		10.09.2018	Salary or
Delete	Lat LP 2.1	2.1	Office and administration	M Management	N/AFR	N/AFR	

1 - 2 Of 2 | 1 | 25

Export Save columns Columns

Add real cost


Add Lump Sum

List of expenditure

- Add real cost
- Examples in *Guide for project implementation Annex 3*



PP	Budget line	Travel and accomodation	Description 1
	Work package	M Management	Creditor- to whom it was paid
	Procurement	---	Description 2
	Internal reference number		What, when, to whom, where, why How is cost related to project
	Invoice number		Partner comment
	Invoice date	15.08.2018	
	Date of payment	20.08.2018	
	Currency	EUR - EURO	
	Conversion rate		(1)
	Total value of item in original currency		100,00
	VAT		
	Declared amount in the original currency		100,00
	Declared amount in Eur		100,00
	Expenditure outside (the EU part of) the programme area?	<input type="checkbox"/>	



+ Upload

Uploaded

[Cost_evidence_180817.docx](#)

List of expenditure

- Add lump sum

Edit expenditure
Partner Report 1 Lat LP Period 3 List of expenditures

PP	Budget line	External expertise and services	Description 1
	Work package	T1 Tourism activities	Project Partner name
	Procurement	--	Description 2
	Internal reference number		Lump sum XXXXX
	Declared Lump Sum In E U R	5.000,00	Partner comment
	Expenditure outside (the EU part of) the programme area?	<input type="checkbox"/>	
	+ Upload		
Uploaded			
Lump sum evidence 180820.docx			

Reporting staff costs

- Each person must be reported separately
- If salaries are reported in 6 month block add last salary payment date in List of expenditure
- If staff working with flexible hours, always attach Staff cost tool
- Work contract and document indicating that the person works for the project must be attached to the first report and when the document is changed



Reporting travel costs

- Indicate who was travelling, to where, when
and to what event



Reporting External expertise and service costs

- Add evidence about the selection/ procurement process
- When reporting costs for catering - add participant list
- When reporting events organised by the project, promotional material - add photos
- Remember the logos and other publicity requirements!



Reporting Equipment costs

- Only equipment that is specified in the application
- Attach procurement/cost comparison documents



Reporting Infrastructure & works costs

- Indicate the activity, work package, time period when work was carried out
- Add all necessary attachments (procurement process, contract, permits, invoice, proof of payment and delivery etc.)



Procurements

- Add procurements above national threshold to the Supplementary information -> Procurements Above The Thresholds

RegularTest CB767 Application form version 1

Show More

Supplementary Information

Project Management

Bank Information

F L C

User Assignment

Outputs

Documents

Procurements Above The Thresholds

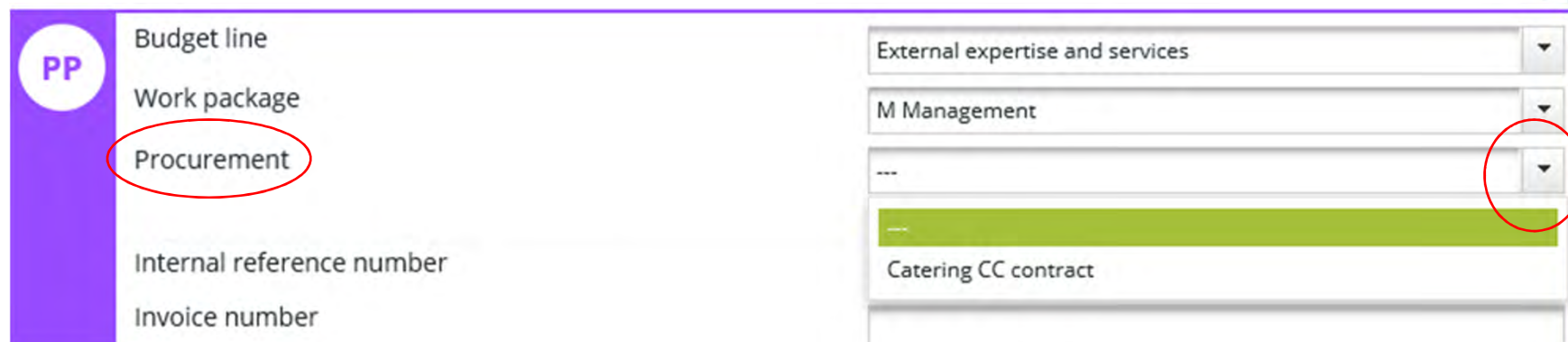
Procurements (Initial)

Procurement 1

1 - Lat LP - Latvian Lead Partner

Procurements

- In List of expenditure make reference to the procurement inserted in Procurements Above The Thresholds



The screenshot shows a software interface for selecting a procurement. On the left, a vertical purple bar contains a white circle with the letters 'PP'. Below this bar are several labels: 'Budget line', 'Work package', 'Procurement' (circled in red), 'Internal reference number', and 'Invoice number'. To the right of these labels is a dropdown menu. The menu is currently open, showing a list of options: 'External expertise and services', 'M Management', '---', a green bar, and 'Catering CC contract'. The dropdown arrow on the right side of the menu is also circled in red.

Contribution and forecast (1)

- Report forecast
 - Estimation of budget use for next reporting period
 - If estimation differs from planned budget give a description

Report Forecast

Estimated expenditure	<input type="text" value="€ 0,00"/>
Description	<input type="text"/>

Contribution and forecast (2)

- Follow-up of partner contribution
 - Reporting of partner contribution from different sources
 - Public-private share of partner contribution

Follow-up Of Partner Contribution

Target Partner Contribution Value

€ 2.100,00

Name Of Contribution	Legal Status	Total Amount Indicated In The Application Form	% Of Total(According To A F)	Previously Reported	Current Report	Total Reported So Far	Percentage Of Total Reported
Transport Suomi	public	€ 36.000,00	90,95 %	€ 4.033,34	€ 2.100,00	€ 6.133,34	99,53 %
Road Association	private	€ 3.583,34	9,05 %	€ 28,75	€ 0,00	€ 28,75	0,47 %
Sub Total Public Contribution		€ 36.000,00	90,95 %	€ 4.033,34	€ 2.100,00	€ 6.133,34	99,53 %
Sub Total Private Contribution		€ 3.583,34	9,05 %	€ 28,75	€ 0,00	€ 28,75	0,47 %
Total Contribution		€ 39.583,34	100,00 %	€ 4.062,09	€ 2.100,00	€ 6.162,09	100,00 %

Export

Partner Report - Attachments

FinEstSocial

CB766 Application form version 1

Show More

Partner Report 1 FinLP Period 1

Partner Report

List of expenditure

Contribution and forecast

Attachments

Personal data attachments

- Attach Partnership Agreement to the first report
- Attach Bookkeeping list/General ledger
- Name the attached files correctly
- In comments add clear reference to where (number of output, deliverable etc.) the attachment is related to
- Use Personal data attachments only in well justified case





Submitting Partner Report

- Check that Partner Report, List of expenditure, Forecast and contributions and Attachments are filled in
 - *Check Saved Report*
 - *Submit Report*
- In-built checks do not replace the check of the partner to make sure that everything has been included and is correct



FLC certificate

- As a result of the FLC check, an FLC certificate is generated
- FLC certificate includes information about expenditure declared and certified per budget line, FLC comments on possible findings, recommendations and follow-up measures

State	Date Of Partner Report Submission	Date of fic verification	Included In Project Report	Total Partner Expenditure Declared	View Report	Certificate
Report F Lc Certified	04.04.2017	04.04.2017	Period 0 Project Report 1	€ 0,00		
Report F Lc Certified	04.04.2017	04.04.2017	Period 1 Project Report 1	€ 4.150,00		
Report Submitted	04.04.2017		Not Certified	€ 1.000,00		

Lessons learned

- Add attachments to each cost in List of expenditure
- Report must be filled in in English
- If attachment in national language, add summary in English



Lead partner functions

RegularTest CB767 Application form version 1 [Show](#)

Lat LP **Swe PP** ÅI PP

Select role

PP

pp

LP

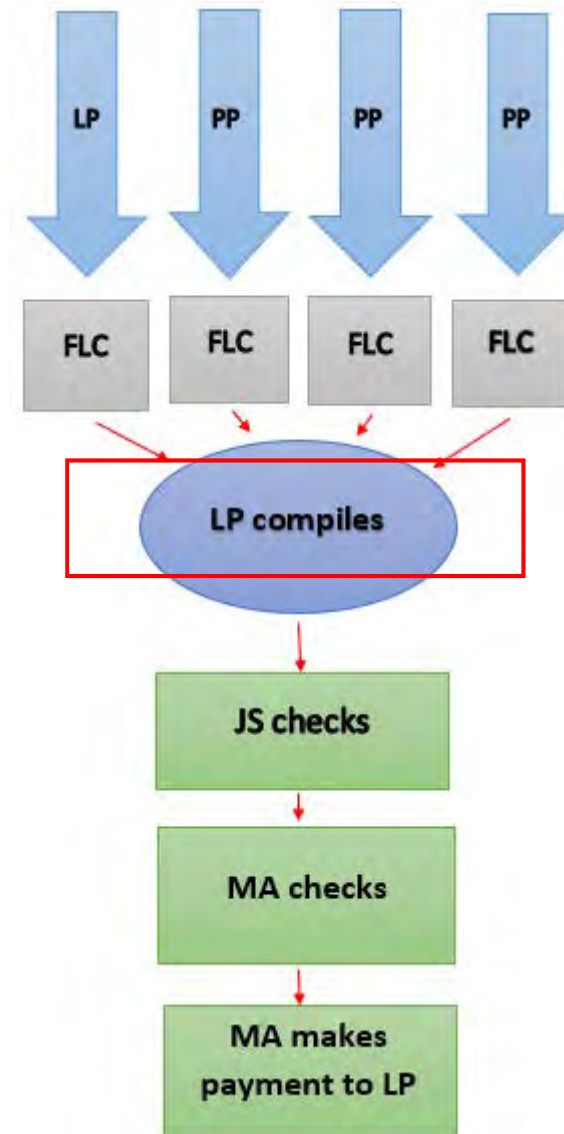
Partner reports



Project Report

- Lead partner prepares
- Overview of the project as a whole
- Provide information that your audience needs
- Limit it to the requested period
- Compare actual performance to the plan in the Application Form
- Remember to attach evidence to outputs and deliverables

Guide for Project Implementation



Supplementary information - lead partner fills in

- Fill in all necessary sections of Supplementary information

RegularTest CB767 Application form version 1 [Show More](#) **Supplementary Information**

Project Management > Bank Information > F L C > User Assignment > Outputs > Documents > Procurements Above The Thresholds

Project Management (Initial)

- Several lead partner and partner users can be added by main lead partner user (User assignment)

Reporting project output indicators

- Project output indicators vs. Programme output indicators
- Project output achievement is shown as attached document and level of achievement

Report > **Work packages** > Certificates > Project report overview > Attachments

Reporting work package Implementation

Project outputs	Project output description	Programme output indicator	Achieved in this report	Level of achievement	Attachment
T1.1 our output	described output	Number of targeted joint attractions	<input type="text"/>	not started <input type="button" value="v"/>	Upload

Reporting programme output indicators

- Programme output indicators are reported as achieved values
- Reported amounts are automatically calculated - avoid double reporting of output values!

Programme output indicator	Planned delivery month	Output quantification target	Achieved so far (not including this reporting period)	Achieved in this report
Number of targeted joint attractions	Jun.2021	1,00		

Reporting activities and deliverables

- Choose status
- Give description of each deliverable
- If achieved previously, write ‘completed in period X’
- If attachment in national language, add summary in English

Choose the status of the delivery of project activities from the drop-down menu

A.T1.1	
Activity title	Start month
preparation	04.2019

D.T1.1.1	
Deliverable title	Deliverable description
plan	

Del Description

Act status
not started

Del status
not started

Deliverable evidence
Upload

Include partners' FLC certificates

- 'Tick' the FLC certificates you want to include in the Project Report

Report

Work packages

Certificates

Project report overview

Attachments

List of partners' FLC certificates

Partner abbreviation	Seq no of FLC certificate	Date of FLC certificate	Total expenditure certified by FLC	Include in project report
1 Lat LP	Lat LP 1.1	20.08.2018	€ 0,00	<input checked="" type="checkbox"/>
1 Lat LP	Lat LP 2.1	20.08.2018	€ 4.150,00	<input type="checkbox"/>
2 Swe PP	Swe PP 0.1	20.08.2018	€ 0,00	<input type="checkbox"/>
2 Swe PP	Swe PP 1.1	20.08.2018	€ 5.000,00	<input checked="" type="checkbox"/>

Sitting ducks

- FLC or Certifying Authority can leave some cost uncertified in the report and postpone its certification for later report(s) - pink line in List of expenditure

List Of Expenditure

Report Number	Budget Line	Wp	Int Ref No	Inv No	Inv Date	Paym Date	Description1
TE 2.1	Staff costs	M Management					Salary for FM, April 2017
TE 2.1	Staff costs	M Management	003	003	05.04.2017	05.04.2017	Salary for PM, April 2017
TE 2.1	Office and administration	M Management		FR	N/A FR	N/A FR	
TE 2.1	Travel and accomodation	T1 Transport development	006	006	06.02.2017	21.02.2017	Travel and hotel in Riga 28.-31.1.2017, PM
TE 2.1	Travel and accomodation	T1 Transport development	008	00224	03.04.2017	05.04.2017	Travel and hotel 26.-27.3. in Tallinn
TE 2.1	External expertise and services	T1 Transport development	009	1236	06.03.2017	22.03.2017	IT tool expert services 2/6 invoices

Reverting Partner Reports

- FLC can revert submitted Partner Report for partner
- Lead partner can revert FLC certified Partner Report for FLC or partner

RegularTest CB767 Application form version 1 [Show More](#) **Project report 1 - Period 1**

Report Work packages Certificates Project report overview Attachments

Project Report

Period 1 - 01.04.2019 - 30.09.2019

Start date

01.04.2019

End date

30.09.2019

List of partners' FLC certificates

Partner abbreviation	Seq no of FLC certificate	Date of FLC certificate
1 Lat LP	Lat LP 1.1	20.08.2018

FLC Certificate	Revert
<input type="checkbox"/> Show FLC Certificate	<input type="button" value="Revert from LP to FLC"/> <input type="button" value="Revert from LP to PP"/>

Attachments

- Name the attached files correctly
- In comments add clear reference to which part of the report the attachment belongs to
- If any attachment in national language, add summary in English
- Attach Confirmation Letter to Project Report
 - Confirmation Letter must be signed by authorised person
- No need for additional paper copy of FLC certificate




Final Report

- Approved by project Steering Group
- Submitted 5 months after project end
- Template in eMS is opened by JS when the last project report is 'in progress' status
- Fill in 'Outputs' section in Supplementary Information

Period 4 01.07.2017 - 30.11.2017				
Report 4.1	01.07.2017	30.11.2017	Report In Progress	In Progress

Final Report

Final report	State	Date of submission	View report
Final report	Saved	Not submitted	 Final Report

Guide for Project Implementation Annex 8



Lessons learned

- Add only relevant information
- Use simple language, explain technical terms
- Attach all relevant evidence
- If any attachment is in national language, add summary in English
- The clearer the report is the fewer questions and shorter processing time!
- Technical problems with filling in the report to ems@centralbaltic.eu



Eligibility of costs

*Project Implementation Seminar
Sanna Erkkö, Financial Manager
September 2018 Tallinn & Stockholm*

Contents

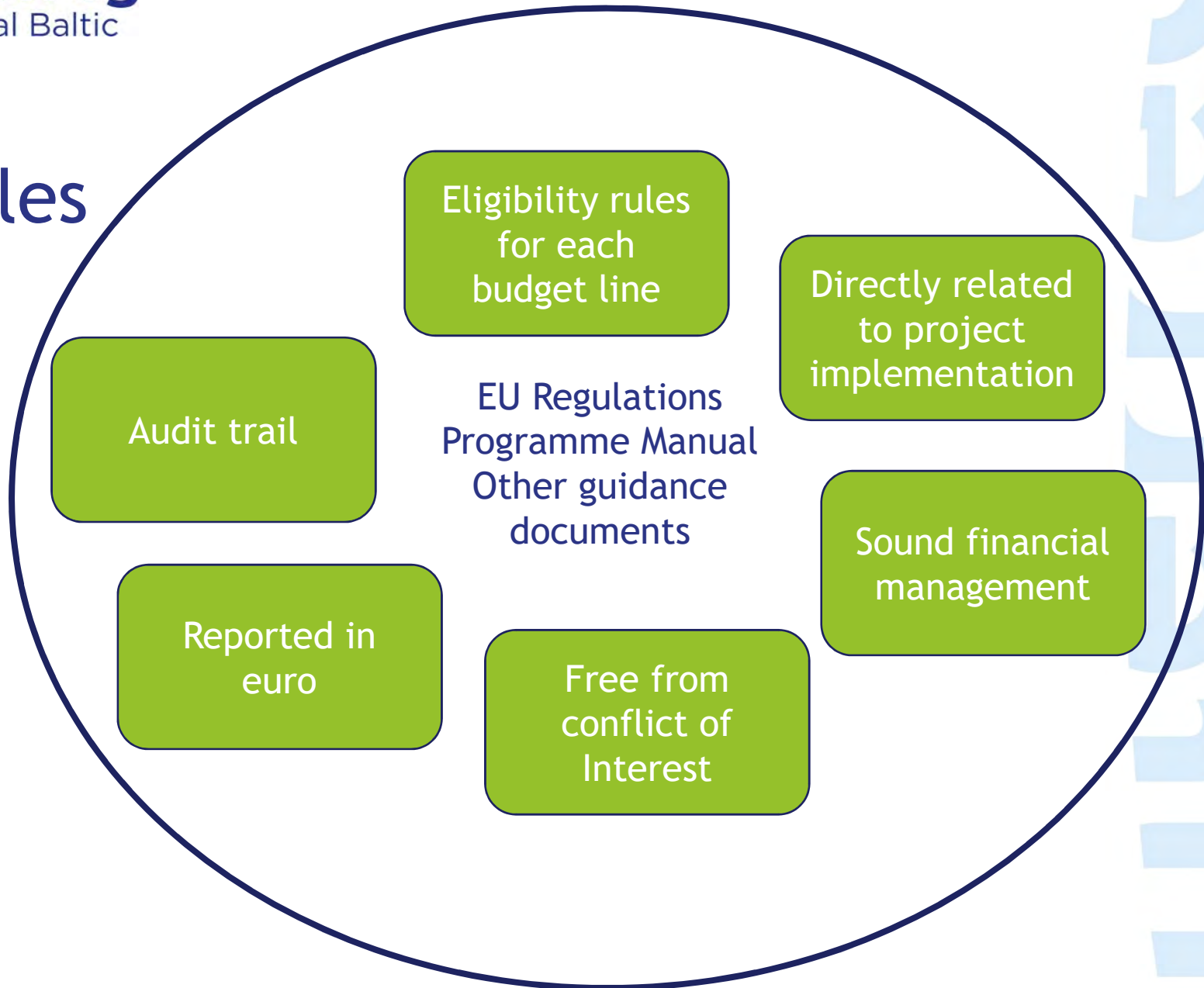
- Basic principles for eligibility
- Budget lines
 - Including public procurement
- Underspending
- Closure period



ELIGIBILITY



Basic Principles



Criteria for eligibility of costs

What

Activity and/or expenditure is relevant, approved in AF

Who

Incurred, paid by project partner

When

During project duration



Audit trail

a chronological set of accounting records providing documentary evidence on sequence of steps undertaken by project to implement a project

- Usually 3 years
- With de minimis state aid 10 years

After the project closure



Budget lines

Staff costs

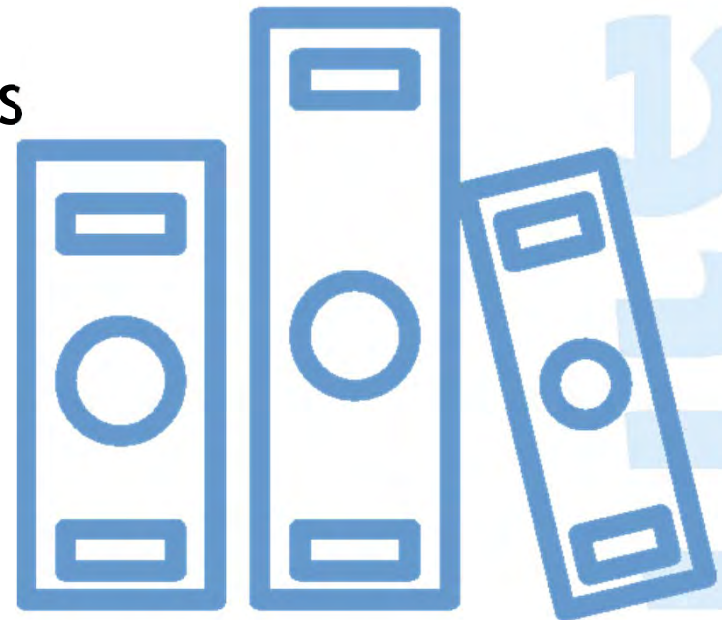
Office and administration

Travel and accommodation

External expertise and services

Equipment

Infrastructure and works



Staff cost: different options

- **Full time**
- **Fixed %**
- **Flexible number of hours**
 - Monthly hourly rate
 - Annual hourly rate (1720 hours/year)
 - Hourly rate set in the contract



Staff costs

Audit trail

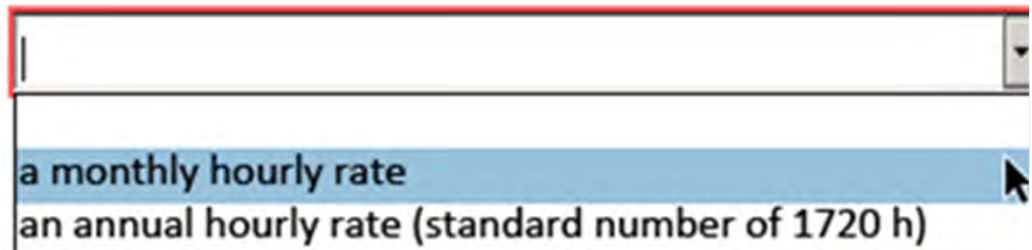
	Full time	Part time			
		Fixed %	Flexible number of hours		
			Annual hourly rate (1720 hours/year)	Monthly hourly rate	Hourly rate set in the contract
Employment / work contract and/or an appointment decision / contract considered as an employment document	✓	✓	✓	✓	✓
Job description providing information on responsibilities related to the project	✓	✓	✓	✓	✓
Payslips or other documents of equivalent probative value	✓	✓	✓	✓	✓
Data from the working time registration system, e.g. time sheets, providing information on the number of hours spent per month on the project	-	-	✓	✓	✓
Proof of payment of salaries and the employer's contribution	✓	✓	✓	✓	✓
Staff cost tool	-	-	✓	✓	-

Staff cost tool

- Obligatory for persons working part-time with flexible number of hours and calculating the hourly rate

2.1. Calculation basis of the hourly rate

The staff costs shall be calculated on the basis of |



a monthly hourly rate
an annual hourly rate (standard number of 1720 h)

- Available at <http://centralbaltic.eu/document-categories/implementation-phase>

Staff cost tool

- Includes time sheets (optional)

2.2. Time registration system

Would you like to use the Programme timesheet template?

Yes, Programme templates will be used.

No, own system for registering the working hours will be used.



Staff cost tool: monthly hourly rate

Month/Year		Gross employment cost				Monthly		Project-related	
[MM]	[YY]	salary	social security by employer	holiday allowance	Total	working time [h]	hourly rate	hours [h]	staff costs
01	18	3.200,00	800,00		4.000,00	152,00	26,32	9,00	236,88
02	18	3.200,00	800,00		4.000,00	152,00	26,32	39,00	1.026,48
03	18	3.200,00	800,00		4.000,00	152,00	26,32	103,00	2.710,96
04	18	3.200,00	800,00		4.000,00	152,00	26,32	0,00	0,00
05	18	3.238,40	809,60		4.048,00	152,00	26,63	56,00	1.491,28
06	18	3.200,00	1.196,10	1.546,00	5.942,10	152,00	39,09	32,00	1.250,88
Total (Tool Tester)					25.990,10			239,00	6.716,48

Staff cost tool: annual hourly rate

Please enter the number of hours in a decimal format e.g. 10.25 for 10 hours 15 minutes.

Total worked hours during the reporting period [h]

874,00

...of which, hours spent on project work (=amount for staff costs calculation) [h]

242,00

2.3. Calculation of eligible staff costs based on an annual hourly rate (standard number of 1720 hours)

Please, fill in the latest **documented annual gross employment cost** (= 12 consecutive months counting back from the end of the reporting period). In case the data for 12 consecutive months is not available, the costs can be extrapolated based on existing information. This applies when reporting the cost first time. In the following reporting periods, please, fill in the same documented annual gross employment cost that you have already used.

	Amount
Latest documented annual gross employment costs:	45.000,00
Hourly rate (annual gross employment costs/1720):	26,16
Total hours spent on project work [h]:	242,00
Total project related staff costs of Tool Tester	6.330,72

Contracted hourly rate

- Hourly rate is established in the work contract
- Time sheets needed for the hours actually worked (not for 100% of work-time)
- In addition to the salary payments, the employer contributions to social security are eligible (as directly linked to the salary payment)
- Holidays and sick-leaves as separate compensations cannot be reported



Lessons learned

- Each method is specific
- Missing documentation
 - esp. assignment and job description
- Time sheets included, although fixed %
- Worktime for project specified as hours in month, and not as percentage
- Each month exactly same number of (flexible) hours reported → should be fixed %



Office and administration

- Closed list defined in the Programme Manual
- No supporting document and no need for audit trail
- Flat rate 15% of Staff cost

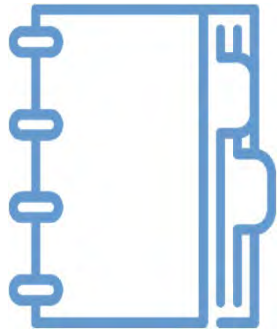


Lessons learned

- Business cards, office printing cost, reported under External expertise and services
→ should be under Office and administration!



Travel and accommodation



Agenda



Paid invoice(s)



Daily allowances



Proof of payment



Lesson learned

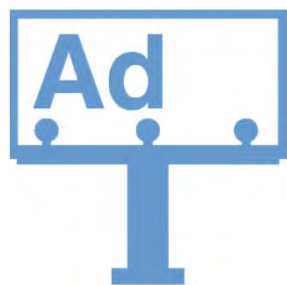
- Telephone costs during travels → Office and administration
- Transportation of target groups if directly paid by the partner
- Daily allowances only for project staff



External expertise and services



Announcement of
procurement



Publicity measures!



Procurement process



Contract



Proof of payment



Proof of delivery

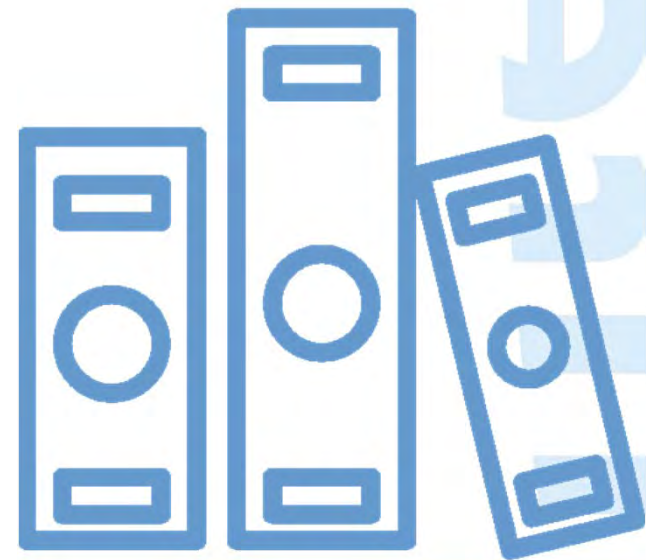


Paid invoice(s)



Public procurement requirements of the programme

- Applies to **all** partners
- No artificial splitting of purchases
 - cumulative amounts count
 - type of the service crucial
- Framework contracts applicable



Public procurement requirements of the programme

Value of the purchase	Process described in	Bear in mind
Below 5.000 €	Programme Manual	Sound Financial Management Justified selection process
Above 5.000 € but below National Rules	Programme Manual	3 Comparable Offers Documentation
Above National Rules but below EU Thresholds	National Rules for Public Procurement	Time & planning Documentation
Above EU Thresholds	EU Rules on Public Procurement	Complexity increases Documentation

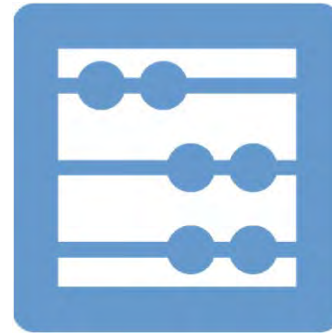
Lessons learned

- Procurement process: price comparison missing
- Finnish FLC advance payment paid latest during closure period
- Clear link to the project activities when using framework contracts
- Dinner costs above moderation
- Translation cost of Partnership Agreement or Subsidy Contract not eligible
- Gifts
 - within the project partnership not eligible
 - programme rules on visibility not respected

Equipment - to carry out activities



Procurement process



Calculation of depreciation



Paid invoice(s)



Contract



Proof of payment



Equipment - as part of investment



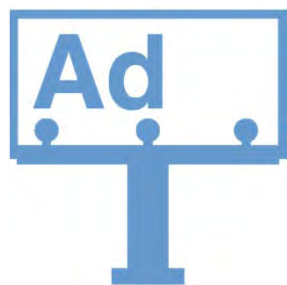
Announcement of
procurement



Procurement process



Paid invoice(s)



Publicity measures!



Contract



Proof of payment



Lessons learned

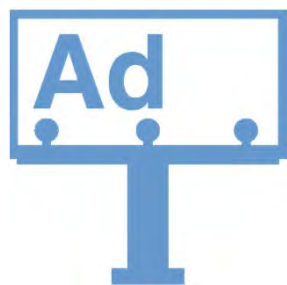
- Procurement takes time
- Mobile phones
 - If purchased and paid separately → Equipment
 - If paid in the same invoice with mobile phone subscription → Office and administration



Infrastructure and works



Announcement of
procurement



Publicity measures!



Procurement process



Contract

Proof of payment



Proof of delivery



Paid invoice(s)

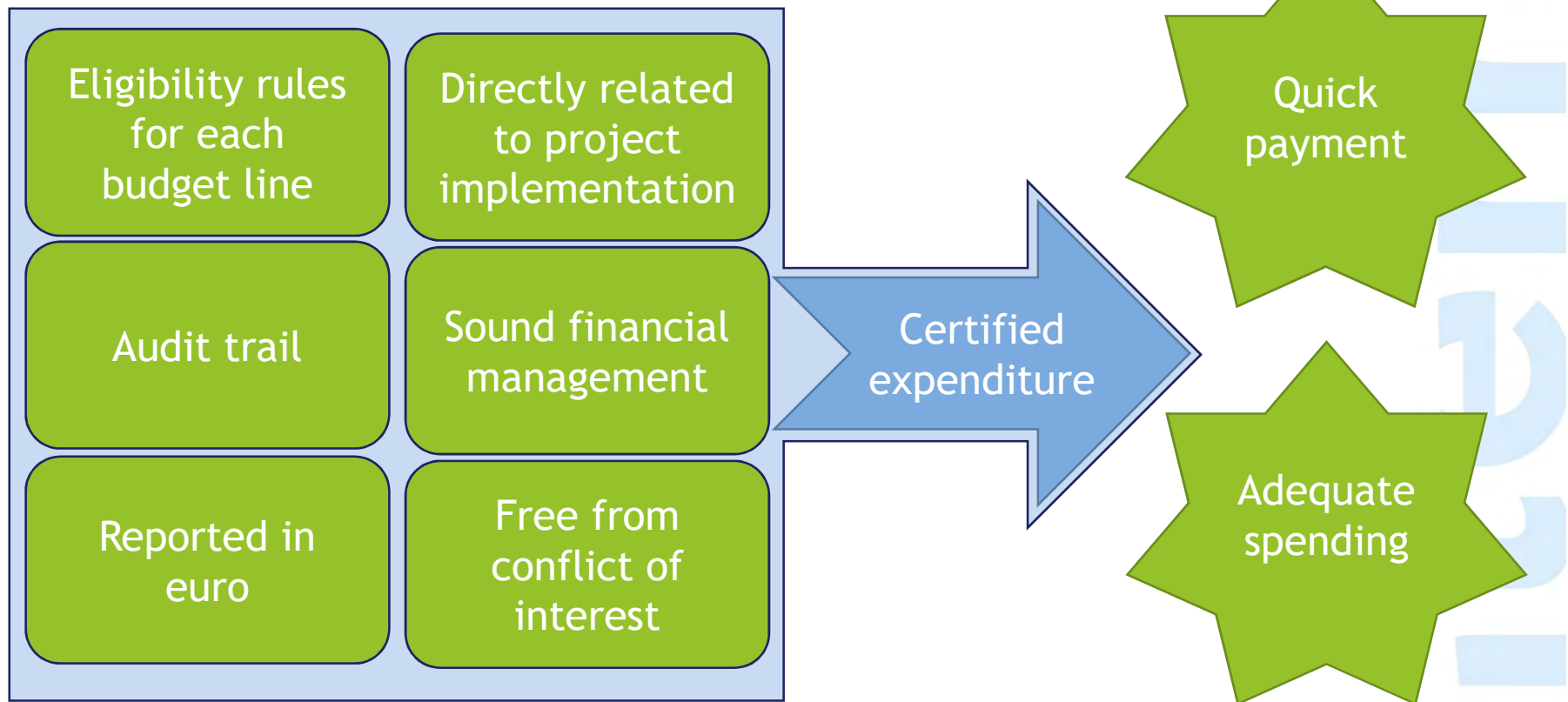


Lessons learned

- Construction permits can take a long time



Summary



Underspending

Subsidy Contract §2.4:

Considerable underspending of project funds will lead to cutting the project budget and ERDF funding respectively.

The assessment of project spending will be made based on the Project Report of the **3rd reporting period**. The project is allowed to underspend **up to 20%** of its budget foreseen for these periods. Underspending beyond the set limits is only acceptable in cases where individual costs have been delayed due to reasons beyond the control of the partner(s).

If the project has underspent more than the allowed amount, the amount exceeding the set limit will be deducted from the project budget and ERDF funding. Where relevant, the **LP will be contacted by the MA to clarify** the spending of each period and the potential need for cutting the budget. In these cases a Subsidy Contract amendment will be made.

Lead partner monitors on project level



Closure period

- 3 last months of project duration
- Payments of invoices possible for all partners
- Payments can incur only for lead partner and must relate to management activities





What

Activity and/or expenditure is relevant, approved in AF

Who

Incurred, paid by project partner

When

During project duration

Sound financial management

Audit trail

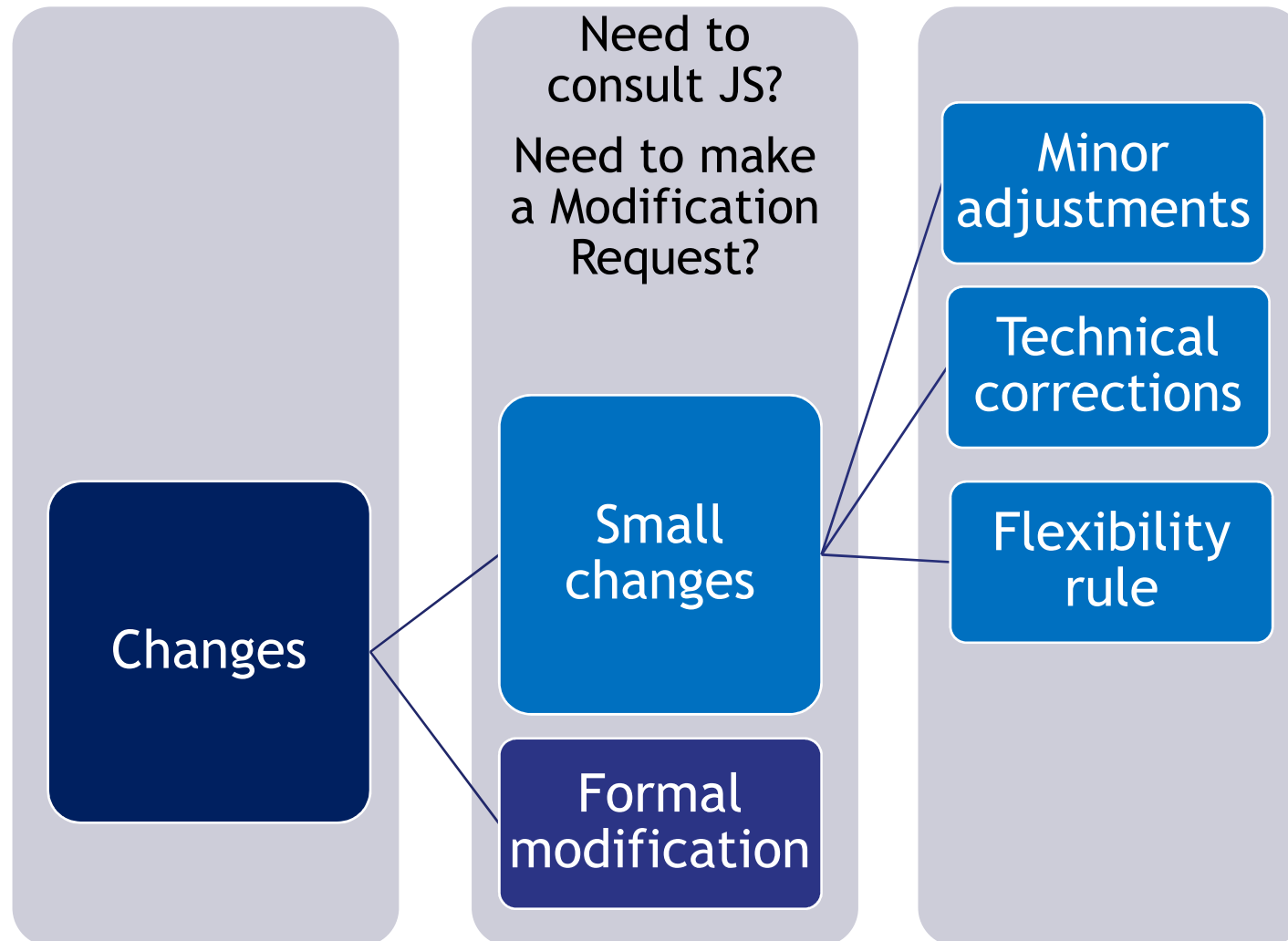
Directly related to project implementation

Project modifications

*Project Implementation Seminar
Leena Telkkinen, Project Coordinator
September 2018 Tallinn & Stockholm*



Classification of project changes



Always!

- Plan in advance
- Think first, then act

- Read the Programme Manual
- Read the Guide for Project Implementation
- Contact the lead partner



Minor adjustments & Technical modifications



Minor adjustments

- Small changes in timetable or place of the activities
 - Should be reported
- Annual “index” increases to the salary
 - Verified by the FLC
- Minor changes in the staff workload



Minor changes in the staff workload

1. Change (decrease or increase) the work load of a staff position up to 25% compared to AF (e.g. $50\% + 25\% = 75\%$ *financial manager*)
2. Workload of planned positions can be rearranged
 - ➔ But the Staff costs budget line cannot be increased!
 - All other changes in staff costs need to be approved by the JS contact person



Minor adjustments - restrictions

To be approved by your JS contact person beforehand:

- Additional activities that the project would like to organize
- Unforeseen events where the project personnel wishes to participate
- Travelling outside the programme area



Technical modifications

- Change in bank data
 - LP fills in Supplementary information

To contact your JS contact person:

- Technical mistakes in the application form
- Change of the partner's name, legal status or contact person
- Change of the lead partner's name, legal status, or hosting organisation needs to be **approved by the Managing Authority** or Steering Committee



Flexibility rule



Flexibility rule

- Individual budget lines can be exceeded by max. 20% at project level
- Always **agree beforehand** with the lead partner
- Lead partner has the responsibility to follow the use of flexibility rule at project level
 - making the necessary cuts if the flexibility rule is exceeded



Flexibility rule - restrictions

- The project content and activities cannot be changed
- The total budget may never be exceeded
- Staff costs and lump sums cannot be increased
- BL equipment: Adding new cost items needs to be approved by the JS beforehand
 - It is not possible to change the nature and intended use of equipment or increase amount of pieces of equipment



Lessons learnt!

- **Changes in personnel more than 25% of total budgeted need to be approved by the JS contact person**
 - Also the supporting documents need to reflect the new situation
- **Changes of the nature or use of Equipment need to be approved by the JS contact person**



Flexibility rule

- Always keep in mind the approved work plan
- If you are unsure, contact your lead partner or JS contact person!



Modification Request



Change in
Application Form?

No,
modifications
don't have an
impact to the
Application Form

Minor adjustment?
Flexibility rule?

Yes,
modifications
have an impact
to the
Application Form

Modification Request



Changes requiring Modification Request

- Activities having impacts to results
- Budget
- Partnership
- Duration of the project

- **IMPORTANT:** Always keep in mind your project aim and expected results!



Modification Request

- Partner should contact the lead partner to discuss the needs
- Collect as many changes to one Modification Request as possible
 - If flexibility rule has been used before, these changes must also be reflected
 - The lead partner must involve all partners in the discussions



Practicalities of Modification Request

- Justification is always needed
 - LP should approach the JS contact person first
- Modification Request Template in the website
- Formal approval by the Managing Authority or the Steering Committee
- After the approval, changes are updated in the eMS



Practicalities of Modification Request

- Only two (2) Modification Requests are allowed during project implementation
- The last Modification Request must be submitted 6 months before the end of the project
- Project Steering Group has to handle official changes and approve them beforehand



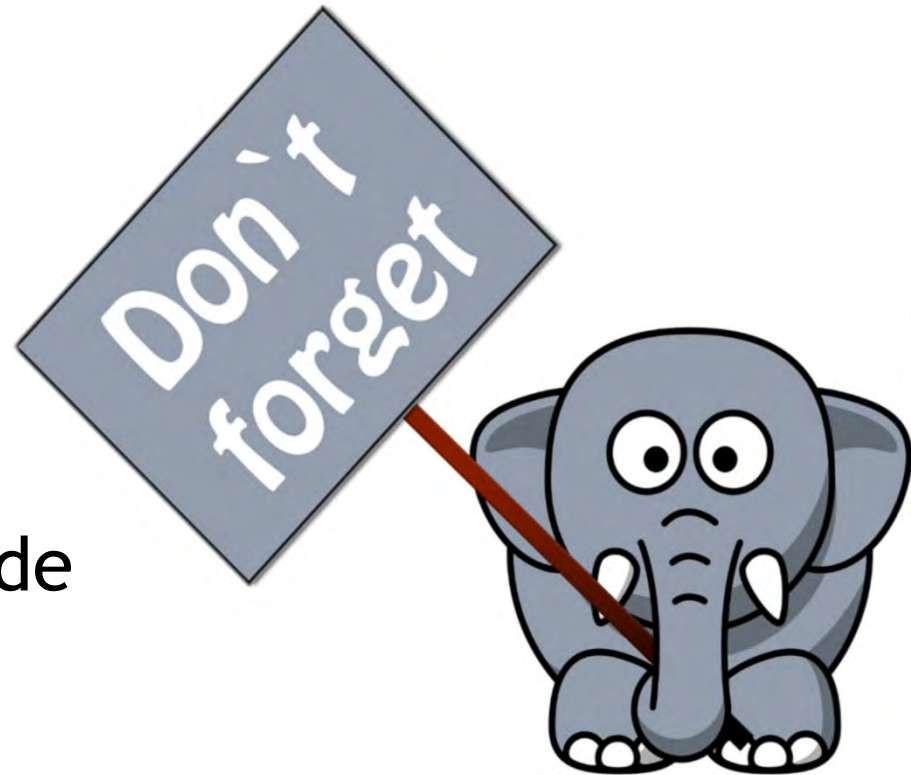
Keep in mind!

- Minor adjustments and technical corrections must be updated to Application Form later
- Travelling outside the programme area



Remember!

- Project modifications are in force from the date of the decision
- No costs can be incurred before the decision has been made

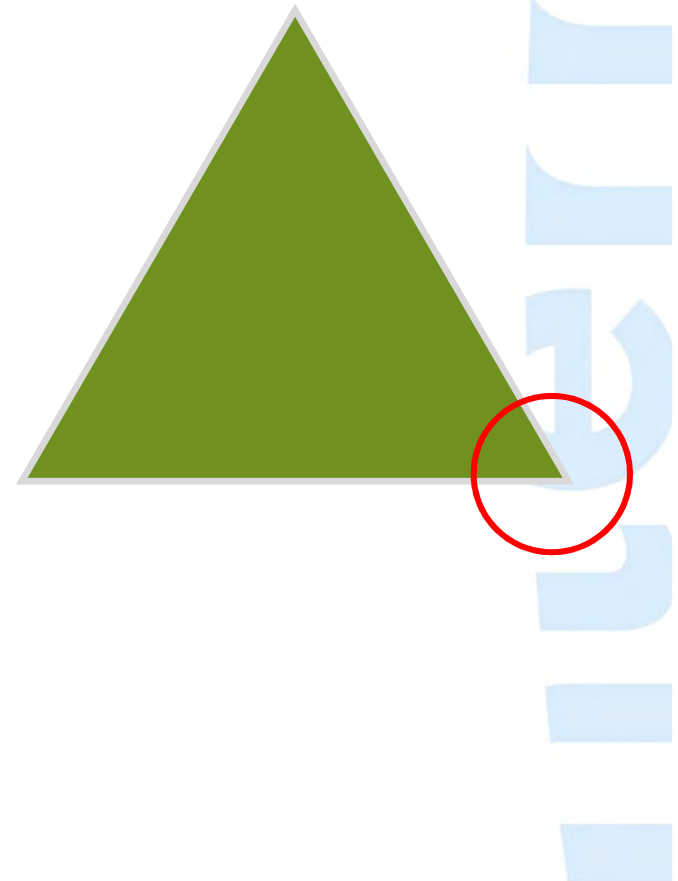


Project communication

*Project Implementation Seminar
Elisa Bertieri, Communication Officer
September 2018 Tallinn & Stockholm*

Take-home messages

- Project communication
- Internal communication
- Publicity requirements
- Where to find more information/whom to ask



Project communication



Who is responsible for it?

Communication is a joint responsibility of all project partners.



For how long?

Public availability of results is to be guaranteed also after the project closure, preferably for at least 5 years.



For whom?

Every communication activity needs to be planned according to the target group that a specific action aims at reaching.



Joint message

All projects have a joint communication message: the benefits of the funding received from the EU through the ERDF.



European Union

European Regional
Development Fund



Based on what?

- On the communication guidelines that your lead partner setup
- On the Guide for Project Communication



GUIDE FOR PROJECT COMMUNICATION

Central Baltic Programme 2014-2020

29.11.2016



What's next?

- Prepare for closure - decide how you want to showcase the project at its end, and gather what you need along the project lifetime.

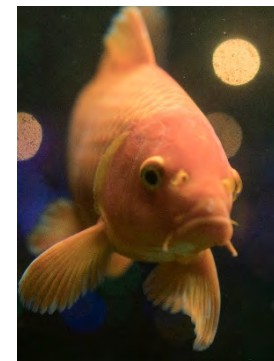


Internal communication



Lesson learned- Logo creation

- The lead partner/or the project partner in charge of communication produces a project logo.
- Not to bother anyone with one more issue to agree upon, he/she does not consult the other project partners about the choice of said logo. The project partners discover the new logo when is ready and cannot be modified anymore.

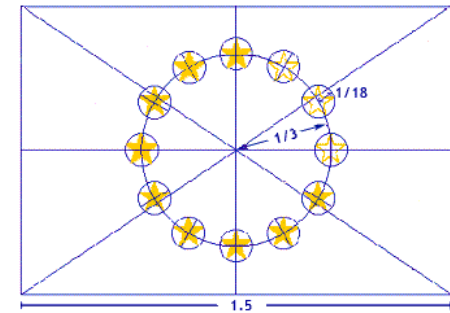


Lesson learned - calling to solve issues

- The lead partner/partner in charge of communication, notices that a partner has misunderstood an important point connected to an activity.
- In order to avoid long emails that can be easily misunderstood again, he/she calls this project partner to solve the issue.



Technical requirements



Where do rules come from?

- Requirements for publicity and communication come from
 - Regulation (EC) [No 1303/2013](#) (especially articles 115, 116 and 117) and Annex XII
 - Commission Implementing Regulation (EU) [No 821/2014](#)
 - [Programme Manual](#)
 - Subsidy Contract §7



EUROPEAN UNION



Use of references 1/2

- Make sure that all information and communication measures of the project must display the EU flag together with textual reference ‘European Union’ and ‘European Regional Development Fund’



EUROPEAN UNION
European Regional Development Fund



Guidance table for use of references

Methods and measures	Emblem (flag) of the European Union	Text "European Union"	Reference to the European Regional Development Fund	Programme logo	Additional
INFORMATION / PROMOTION MATERIALS	x	x	x	x	NB! The size of the item defines the requirements
Materials where space allows (e.g. brochures, leaflets, books, t-shirts, bags, folders, videos, CDs, DVDs)	x	x	x	x	
Materials where space limits printing (e.g. pens, USB sticks, business cards)	x	x		x (or project logo)	
Examples					
<i>Project website or section in a project partner's website</i>	x	x	x	x	<i>On a separate project website, the EU flag must be visible on the front page without having to scroll down.</i>
<i>Newsletters and other electronic materials</i>	x	x	x	x	
<i>Press releases</i>	x	x	x	x	<i>If a third party (e.g. a newspaper) publishes an article about the project for free, we cannot demand them to display the flag and logo in the article.</i>
<i>Presentations (Powerpoint or other)</i>	x	x	x	x	<i>It is enough if a presentation has the EU references and programme logo in the beginning and end. They don't need to be on each slide.</i>
INFRASTRUCTURE INVESTMENTS	x	x	x	x	A permanent plaque displaying these has to be erected at the infrastructure site when the project exceeds 500.000 euros ERDF. (see Manual)
EQUIPMENT	x	x	x	x	To be attached to the equipment as a sticker or similar (stickers are not provided by the programme). NB! Office supplies, such as laptops, cameras and furniture are not considered to require the attachment of a sticker.





CMYK
RGB

.ai
.pdf
.jpg

ENG
EST
FIN
LAT
SVE

vertical
horizontal
small items



EUROPEAN UNION
European Regional
Development Fund



EUROOPAN UNIONI
Euroopan
aluekehitysrahasto



EUROPEISKA UNIONEN
Europeiska regionala
utvecklingsfonden



EIROPAS SAVIENĪBA
Eiropas Reģionālās attīstības fonds



EUROOPA LIIT

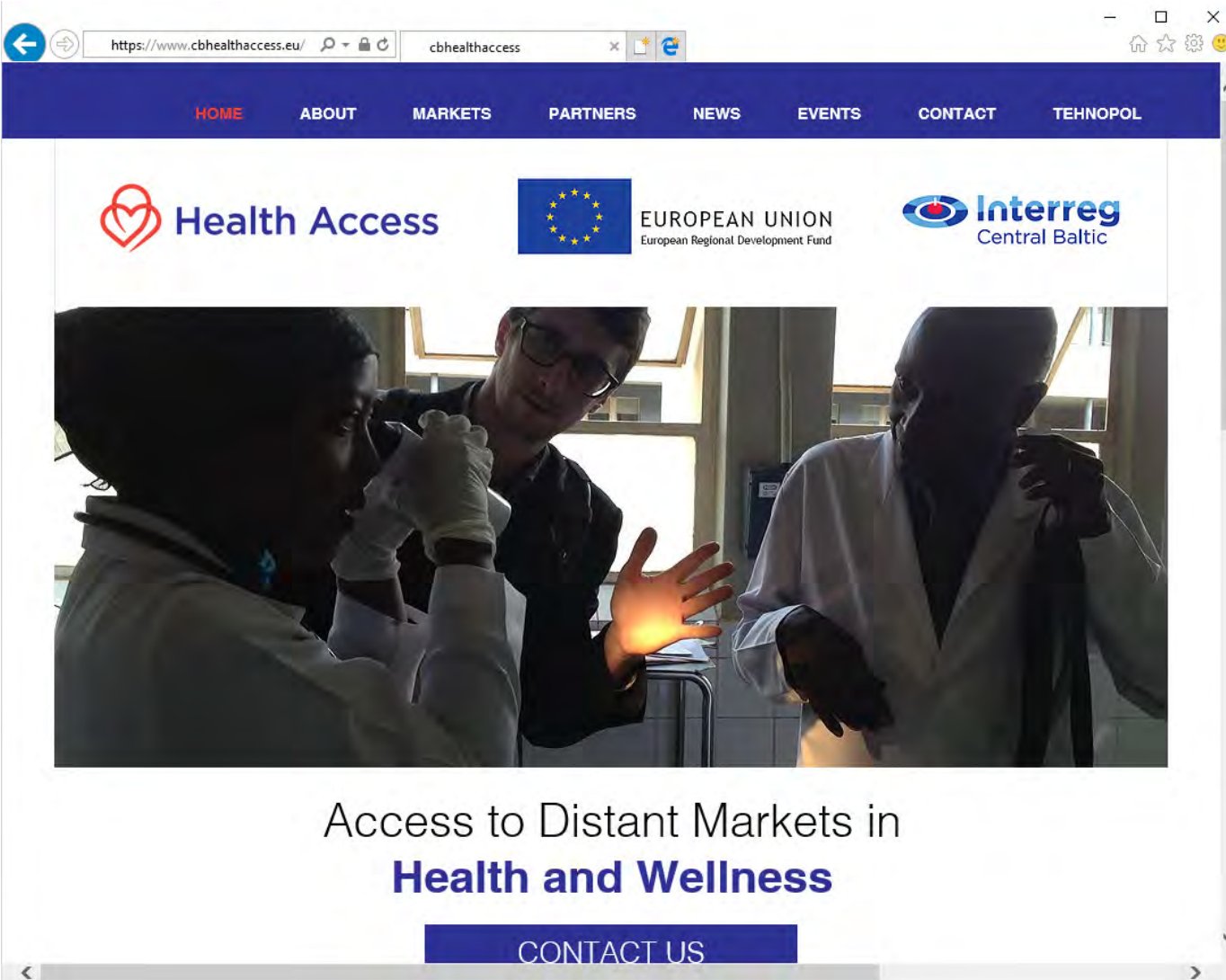
<http://centralbaltic.eu/document-categories/logos>



Partner and project websites

- The LP and each PP is obliged to ensure that at least basic information about the project (**aims, partners, amount of funding and its source, description of activities**) is available on the internet during project implementation.
- Once the project has ended this information must include the main results and outputs available for dissemination for five years.
- On a separate project website, the EU emblem must be visible without scrolling.





The screenshot shows a web browser window displaying the website <https://www.cbhealthaccess.eu/>. The browser's address bar shows the URL and the page title "cbhealthaccess". The website has a dark blue navigation bar with the following menu items: HOME, ABOUT, MARKETS, PARTNERS, NEWS, EVENTS, CONTACT, and TEHNOPOL. Below the navigation bar, there are three logos: "Health Access" with a red heart icon, the "EUROPEAN UNION European Regional Development Fund" logo, and the "Interreg Central Baltic" logo. The main content area features a large photograph of three people in a laboratory setting. One person is wearing a white lab coat and gloves, another is wearing a dark jacket and glasses, and the third is wearing a white lab coat. They appear to be engaged in a discussion or demonstration. Below the photograph, the text reads "Access to Distant Markets in **Health and Wellness**". At the bottom of the page, there is a dark blue button with the text "CONTACT US".

Information poster

- All project partner organisations must display in their premises at least one **information poster** (minimum size A3) informing about the project and the received EU funding. The poster is to be placed in a place where it is well visible for the public such as an entrance area of a building.



VALUE FOR MONEY!

In these premises you can find an EU-financed project in action.
And not just any project, but a good and interesting one.
Today's EU projects want you to know what they are all about, so please read on!



The project XXX aims at:

Write here what is the main situation to be improved by the project. Max three lines of text.
So that the reader gets interested, nothing less is required.
They can come and ask you more. *Max 280 characters with spaces.*

The project XXX will result in:

Write here the very concrete results that will be the outcome of your project.
Something that everyone can understand and remember if asked the next day.
This is what adds up the value of your work in the eyes of others. *Max 280 characters with spaces.*

The project is a joint cooperation venture of:

Organisation X, Country | Organisation Y, Country | Organisation Z, Country | Organisation Å, Country |
Organisation Ä, Country | Organisation Ö, Country

This is done with xxxxxx euros from the European Regional Development Fund.

Find out more:
Project Manager xx xx (e-mail) | www.projectwebsite.eu



<http://centralbaltic.eu/document-categories/implementation-phase>

Billboard

- At the site of an infrastructure investment carried out by a project with a budget exceeding EUR 500.000 of ERDF, a **billboard** has to be put up during the implementation of the infrastructure investment at the site of the operation.



Exercise: correct use of references

- Look at the ‘Using references’ document
- Circle incorrect use of references for each case
- Discuss your choices in the table



Case 1

- The project logo is bigger than the flag in width or height.
- The emblem is re-produced on a white background
 - Avoid a background of varied colours, and in any case one which does not go with blue. If there is no alternative to a coloured background, put a white border around the rectangle, with the width of this being equal to 1/25th of the height of the rectangle.



Case 2 - project webpage

- EU emblem visible without scrolling
- Textual reference to funds and EU
- Programme logo



Case 3

- Upper flag
 - The shape of the flag
 - The flag cannot be distorted in anyway.
 - The flag is wavy



Additional case - social media

- Why a project who established e.g. a Facebook page should put up the required references ?
 - Because the time a project partner uses to establish this profile as well as the time used to keep-it-up to date is payed with a salary payed by the ERDF
 - People posting with personal accounts. Are exempted by this procedure.



Support in project communication,

Guide for Project Communication, electronic channels used by the programme
(www, social media, data base), KEEP.EU



Sources and materials

- Electronic channels used by the programme
 - Webpage (documents + Guide for Project Implementation)
 - Project database
 - Social media
- Keep.eu





The screenshot shows the website interface with several elements highlighted by red circles: the 'For project' and 'Documents' menu items, and the 'Our projects' menu item. The main content area features a large banner with the text 'Stories about Cross-border cooperation in the CB region' and a background image of a man in a field. Below the banner, there is a news article titled 'Project INSURE is testing alternative methods for brownfields remediation' and a sidebar with 'Upcoming events'.

http://centralbaltic.eu/ Central Baltic CONTACT NEWSLETTERS INTERREG VOLUNTEER YOUTH

Interreg Central Baltic European Union European Regional Development Fund Varsinais-Suomen liitto (Egentliga Finland) Regional Council of Southwest Finland

Home Programme For project Documents Events Our projects eMS Intra

The Central Baltic 2014-2020 Programme finances result orientated cross-border cooperation projects in Estonia, Finland (incl Åland), Latvia and Sweden

Stories about
Cross-border cooperation
in the CB region

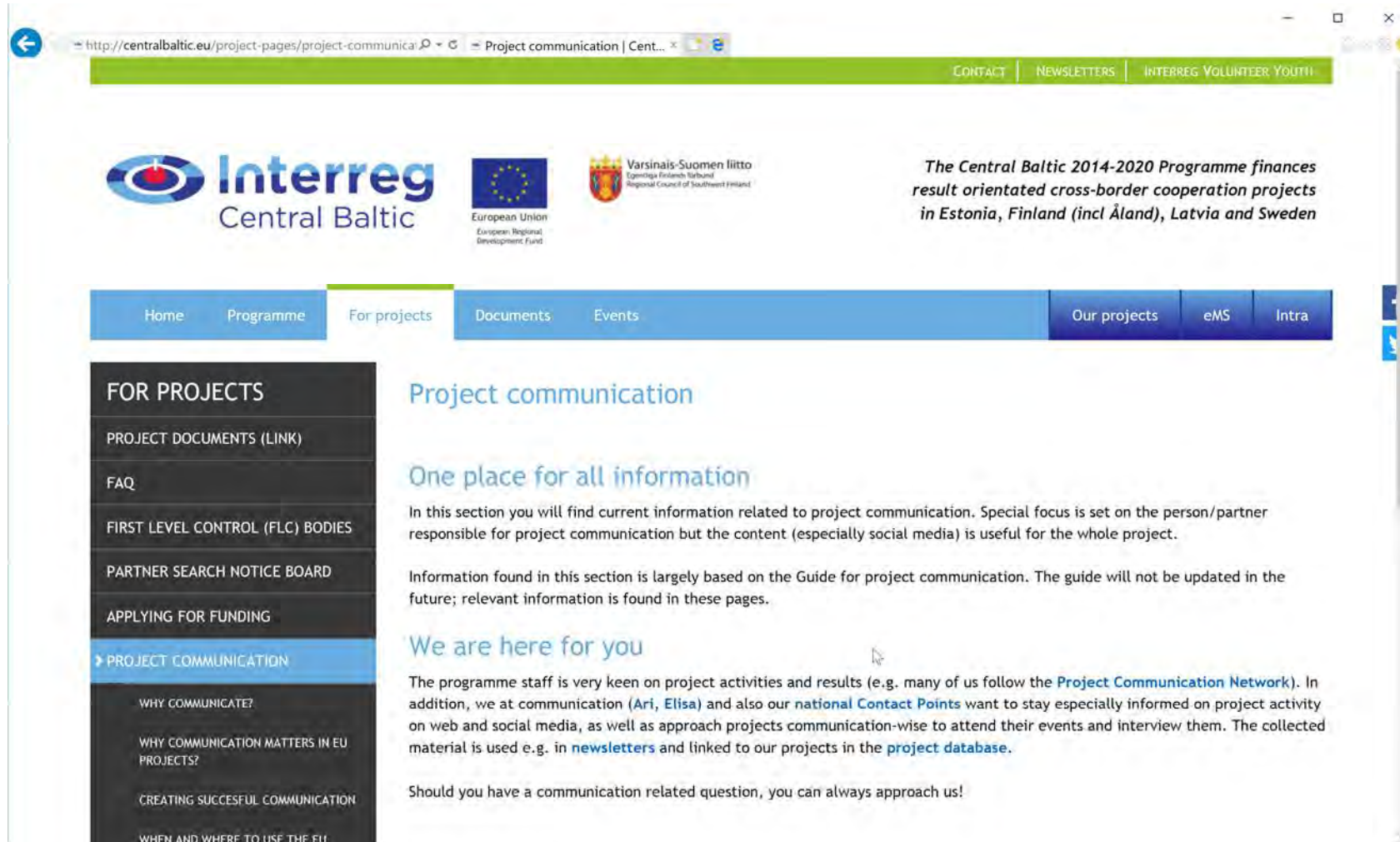
>> News categories

Project INSURE is testing alternative methods for brownfields remediation
Thursday, March 15, 2018 - 16:19




Upcoming events >> Event calendar

- 5 Apr, 2018, Lead Partner and Communication seminar programme
- 17 Apr, 2018, Monitoring Committee meeting programme

Protect communication network food



http://centralbaltic.eu/project-pages/project-communication | Cent... | CONTACT | NEWSLETTERS | INTERREG VOLUNTEER YOUTH

  
European Union European Regional Development Fund
Varsinais-Suomen liitto
Egenliga Finlandsk förbund
Regional Council of Southwest Finland

The Central Baltic 2014-2020 Programme finances result orientated cross-border cooperation projects in Estonia, Finland (incl Åland), Latvia and Sweden

Home Programme **For projects** Documents Events Our projects eMS Intra

FOR PROJECTS

- PROJECT DOCUMENTS (LINK)
- FAQ
- FIRST LEVEL CONTROL (FLC) BODIES
- PARTNER SEARCH NOTICE BOARD
- APPLYING FOR FUNDING
- PROJECT COMMUNICATION**
- WHY COMMUNICATE?
- WHY COMMUNICATION MATTERS IN EU PROJECTS?
- CREATING SUCCESSFUL COMMUNICATION
- WHEN AND WHERE TO USE THE EU

Project communication

One place for all information

In this section you will find current information related to project communication. Special focus is set on the person/partner responsible for project communication but the content (especially social media) is useful for the whole project.

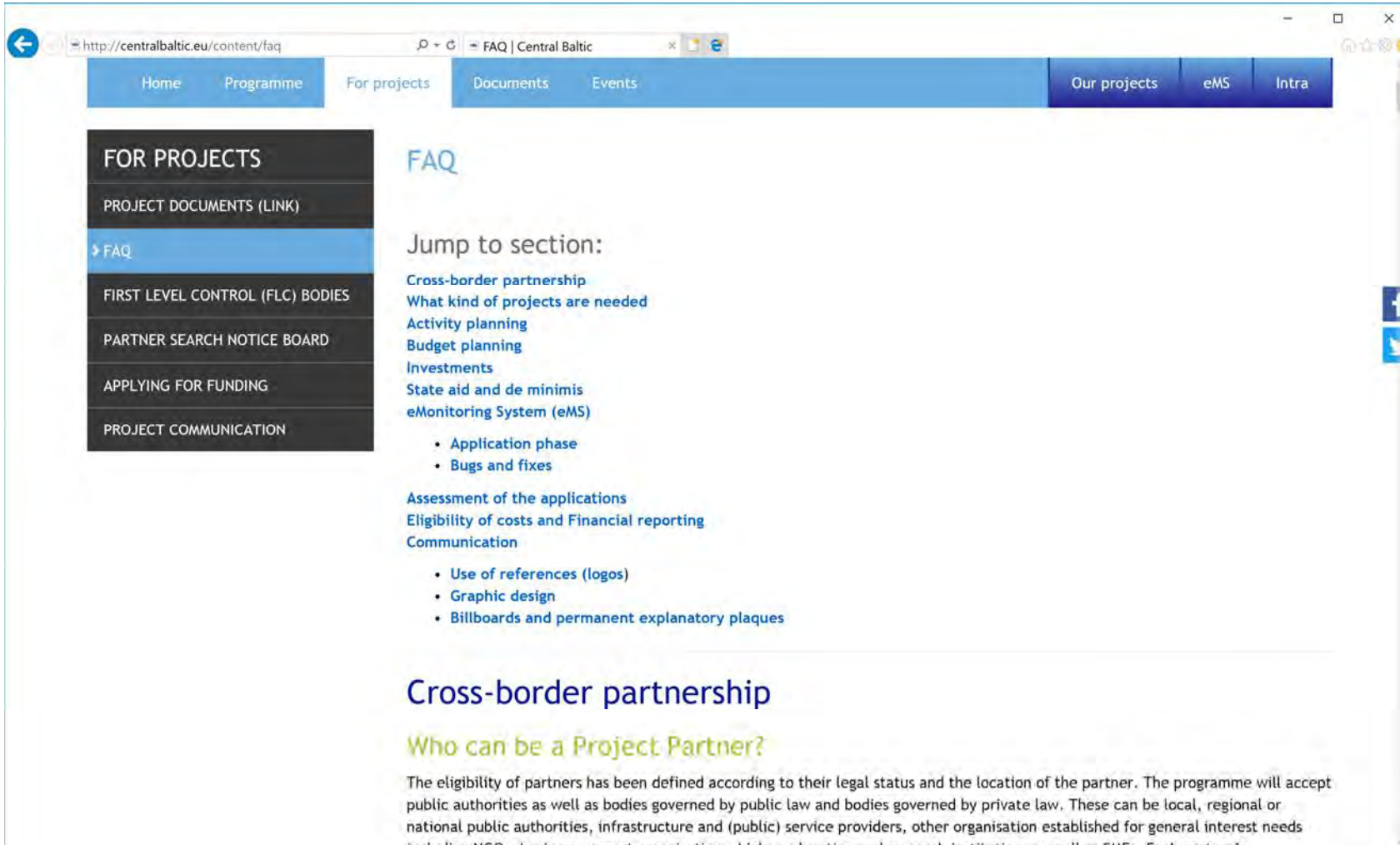
Information found in this section is largely based on the Guide for project communication. The guide will not be updated in the future; relevant information is found in these pages.

We are here for you

The programme staff is very keen on project activities and results (e.g. many of us follow the [Project Communication Network](#)). In addition, we at communication ([Ari](#), [Elisa](#)) and also our [national Contact Points](#) want to stay especially informed on project activity on web and social media, as well as approach projects communication-wise to attend their events and interview them. The collected material is used e.g. in [newsletters](#) and linked to our projects in the [project database](#).

Should you have a communication related question, you can always approach us!





The screenshot shows a web browser window displaying the FAQ page of the Interreg Central Baltic website. The browser's address bar shows the URL <http://centralbaltic.eu/content/faq>. The website's navigation menu includes links for Home, Programme, For projects, Documents, Events, Our projects, eMS, and Intra. A sidebar menu under 'FOR PROJECTS' lists various categories, with 'FAQ' selected. The main content area is titled 'FAQ' and features a 'Jump to section:' list with links to: Cross-border partnership, What kind of projects are needed, Activity planning, Budget planning, Investments, State aid and de minimis, eMonitoring System (eMS), Assessment of the applications, Eligibility of costs and Financial reporting, and Communication. The 'Cross-border partnership' section is expanded, showing a sub-section 'Who can be a Project Partner?' with a paragraph of text.

Home Programme For projects Documents Events Our projects eMS Intra

FOR PROJECTS

- PROJECT DOCUMENTS (LINK)
- FAQ
- FIRST LEVEL CONTROL (FLC) BODIES
- PARTNER SEARCH NOTICE BOARD
- APPLYING FOR FUNDING
- PROJECT COMMUNICATION

FAQ

Jump to section:

- [Cross-border partnership](#)
- [What kind of projects are needed](#)
- [Activity planning](#)
- [Budget planning](#)
- [Investments](#)
- [State aid and de minimis](#)
- [eMonitoring System \(eMS\)](#)
 - Application phase
 - Bugs and fixes
- [Assessment of the applications](#)
- [Eligibility of costs and Financial reporting](#)
- [Communication](#)
 - Use of references (logos)
 - Graphic design
 - Billboards and permanent explanatory plaques

Cross-border partnership

Who can be a Project Partner?

The eligibility of partners has been defined according to their legal status and the location of the partner. The programme will accept public authorities as well as bodies governed by public law and bodies governed by private law. These can be local, regional or national public authorities, infrastructure and (public) service providers, other organisation established for general interest needs including NGOs, business support organisations, higher education and research institutions as well as SMEs. Each partner's



Projects

Results

Statistical overview

Stories and interviews

List of Operations

Info and FAQ

Central Baltic Programme 2014-2020 project database

Current status

76 contracted projects

450 partners

€70 666 996 ERDF allocated

€30 606 265 paid to projects

Filter projects

PRIORITY

<select>



SPECIFIC OBJECTIVE

<select>



SUBPROGRAMME

<select>



RIBS - Rolling Images in
Business Startups

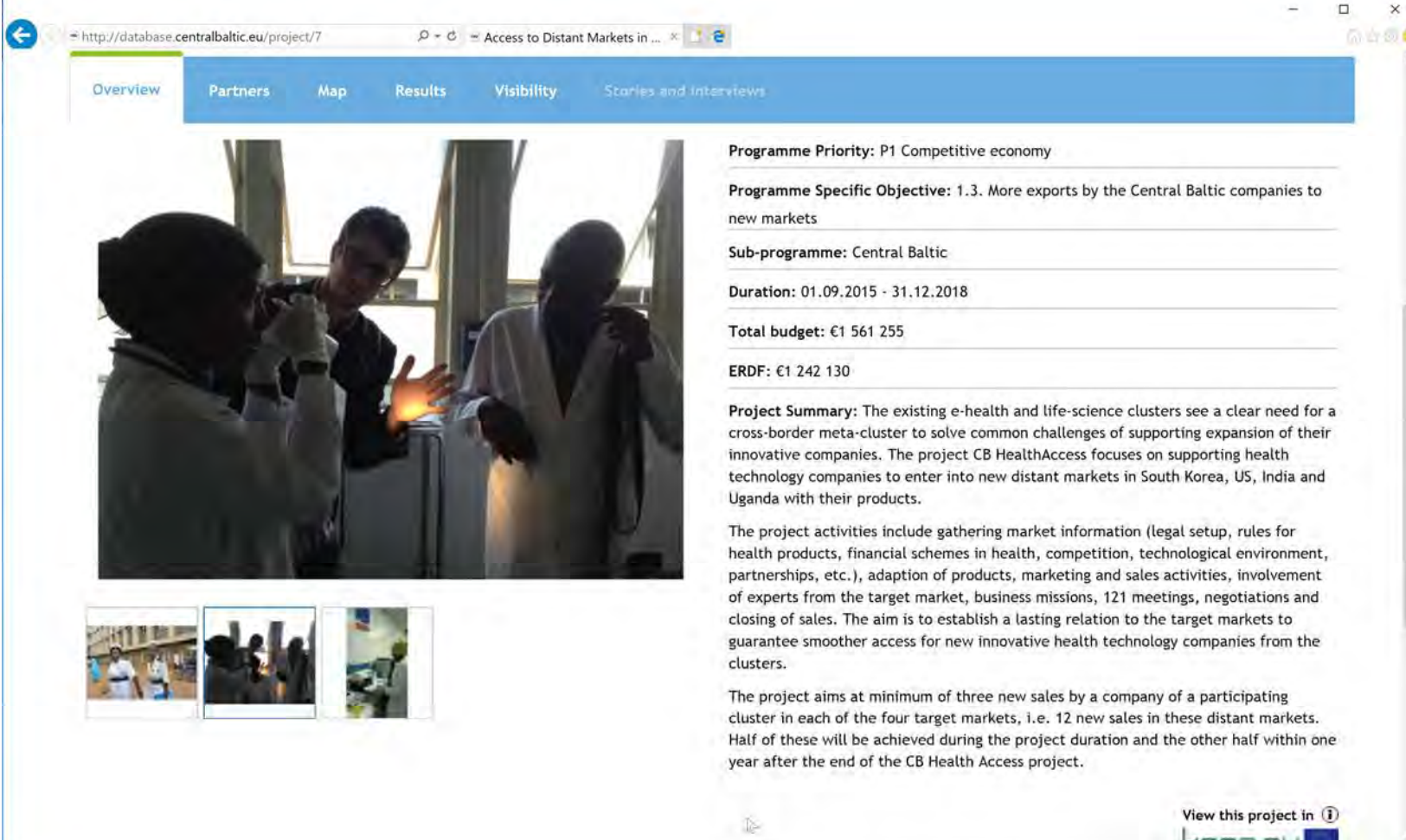


PAD - Positive attitude
development - access to
labour market for young



DeDiWe - The Developer of
Digital Health and Welfare
Services


Print project compilation as pdf



http://database.centralbaltic.eu/project/7

Access to Distant Markets in ...

Overview Partners Map Results Visibility Stories and Interviews



Programme Priority: P1 Competitive economy

Programme Specific Objective: 1.3. More exports by the Central Baltic companies to new markets

Sub-programme: Central Baltic

Duration: 01.09.2015 - 31.12.2018


Total budget: €1 561 255

ERDF: €1 242 130

Project Summary: The existing e-health and life-science clusters see a clear need for a cross-border meta-cluster to solve common challenges of supporting expansion of their innovative companies. The project CB HealthAccess focuses on supporting health technology companies to enter into new distant markets in South Korea, US, India and Uganda with their products.

The project activities include gathering market information (legal setup, rules for health products, financial schemes in health, competition, technological environment, partnerships, etc.), adaption of products, marketing and sales activities, involvement of experts from the target market, business missions, 121 meetings, negotiations and closing of sales. The aim is to establish a lasting relation to the target markets to guarantee smoother access for new innovative health technology companies from the clusters.

The project aims at minimum of three new sales by a company of a participating cluster in each of the four target markets, i.e. 12 new sales in these distant markets. Half of these will be achieved during the project duration and the other half within one year after the end of the CB Health Access project.

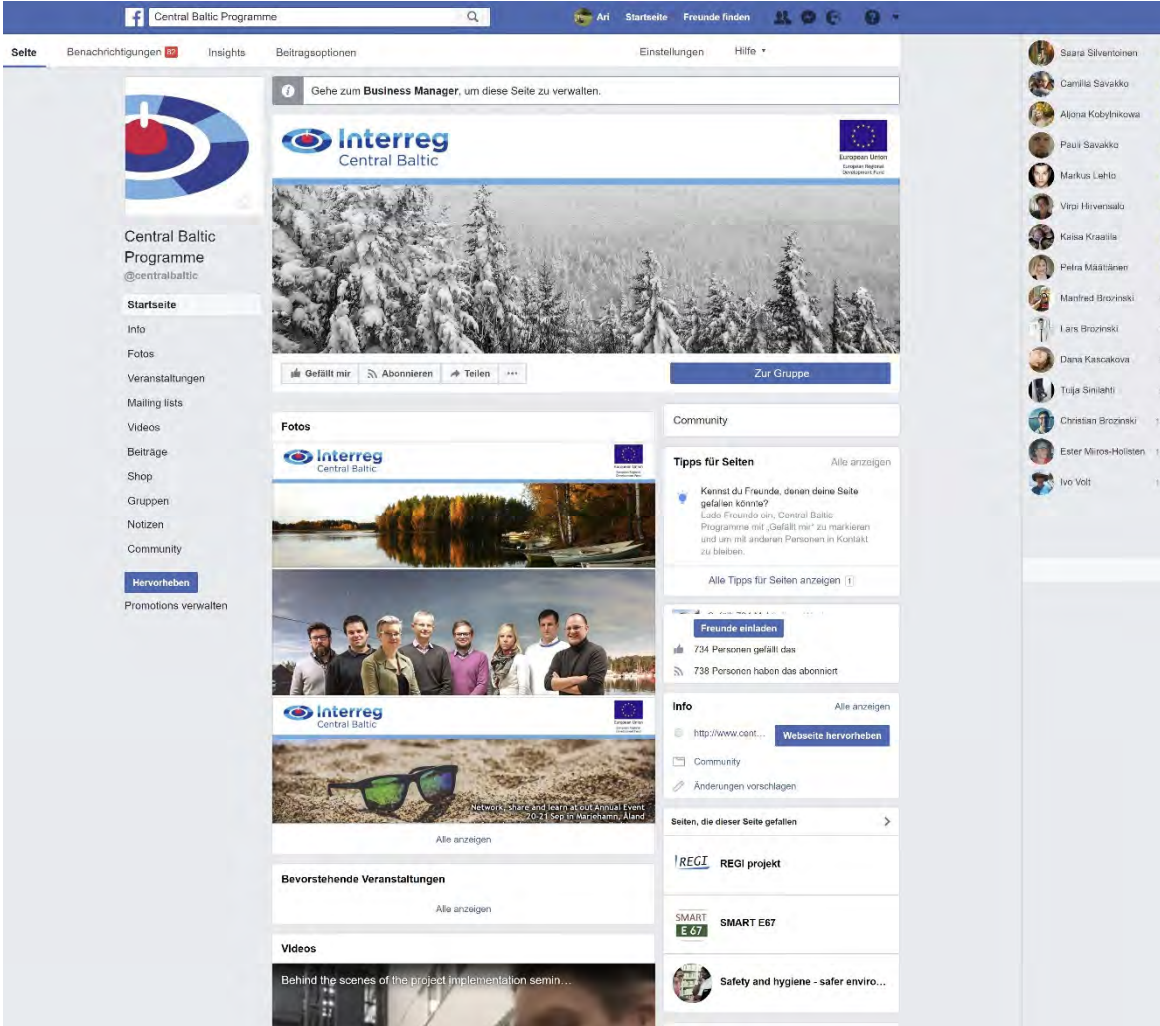
View this project in 



Social media channels the programme uses

Channel	Goal	Activity	Audience	Moderation
Central Baltic Facebook	Maintain a trusted programme-related channel of information that covers our activities with regular perks coming from successful projects and external sources.	>=1 post per week	Internal/external target groups, special focus on those with existing/potential programme relation	Communication personnel at JS
Central Baltic Communication network for projects	Maintain a social media channel that provides a momentary and always fresh snapshot of the programme's project activity for anyone stopping by.	>=3-5 posts per week >=20% of our projects posting to the group	Internal/external target groups, special focus on project partners an interesting information for the general public	Submissions by projects and CB communication, moderation by JS
Twitter	Develop and maintain a channel of constant updates centred around the Central Baltic programme with a ready list of good targeting possibilities towards different target audiences including newspapers and different programme regions.	>=2 tweets per week for CP's, >= 2 for js	Internal/external target groups, specific focus on targeted campaigns and general public	No moderation, all staff participates





Central Baltic Programme

Gehe zum **Business Manager**, um diese Seite zu verwalten.

Interreg Central Baltic

European Union
European Regional Development Fund

Central Baltic Programme
@centralbaltic

Startseite

- Info
- Fotos
- Veranstaltungen
- Mailing lists
- Videos
- Beiträge
- Shop
- Gruppen
- Notizen
- Community

Hervorheben

Promotions verwalten

Fotos

Interreg Central Baltic

Community

Tipps für Seiten Alle anzeigen

Kennst du Freunde, denen deine Seite gefallen könnte?
Lade Freunde an, Central Baltic Programme mit „Gefällt mir“ zu markieren und um mit anderen Personen in Kontakt zu bleiben.

Alle Tipps für Seiten anzeigen

Freunde einladen

734 Personen gefällt das
738 Personen haben das abonniert

Info Alle anzeigen

<http://www.cent...> **Webseite hervorheben**

Community

Änderungen vorschlagen

Seiten, die dieser Seite gefallen

- REGI** REGI projekt
- SMART E67**
- Safety and hygiene - safer enviro...**

<https://www.facebook.com/centralbaltic/>



018 - 16:19

used industrial land with till such a land has been t be used.

Additional method used for of excavating the contaminated to another location. However stainable: the brownfield area can remediates, but the soil is still l. Baltic project INSURE aims at le methods to deal with this



In situ installation - Motala

he project and its tic Contact Point Sweden South reviewed Project Manager Magnus tory on our ... Read more

l Baltic project The guide for project implementation has just been

Content can be any language

Project relation has to be clear

Project communication network feed

Minna Keinänen-Toivola shared a status
29 March, 2018 9:16

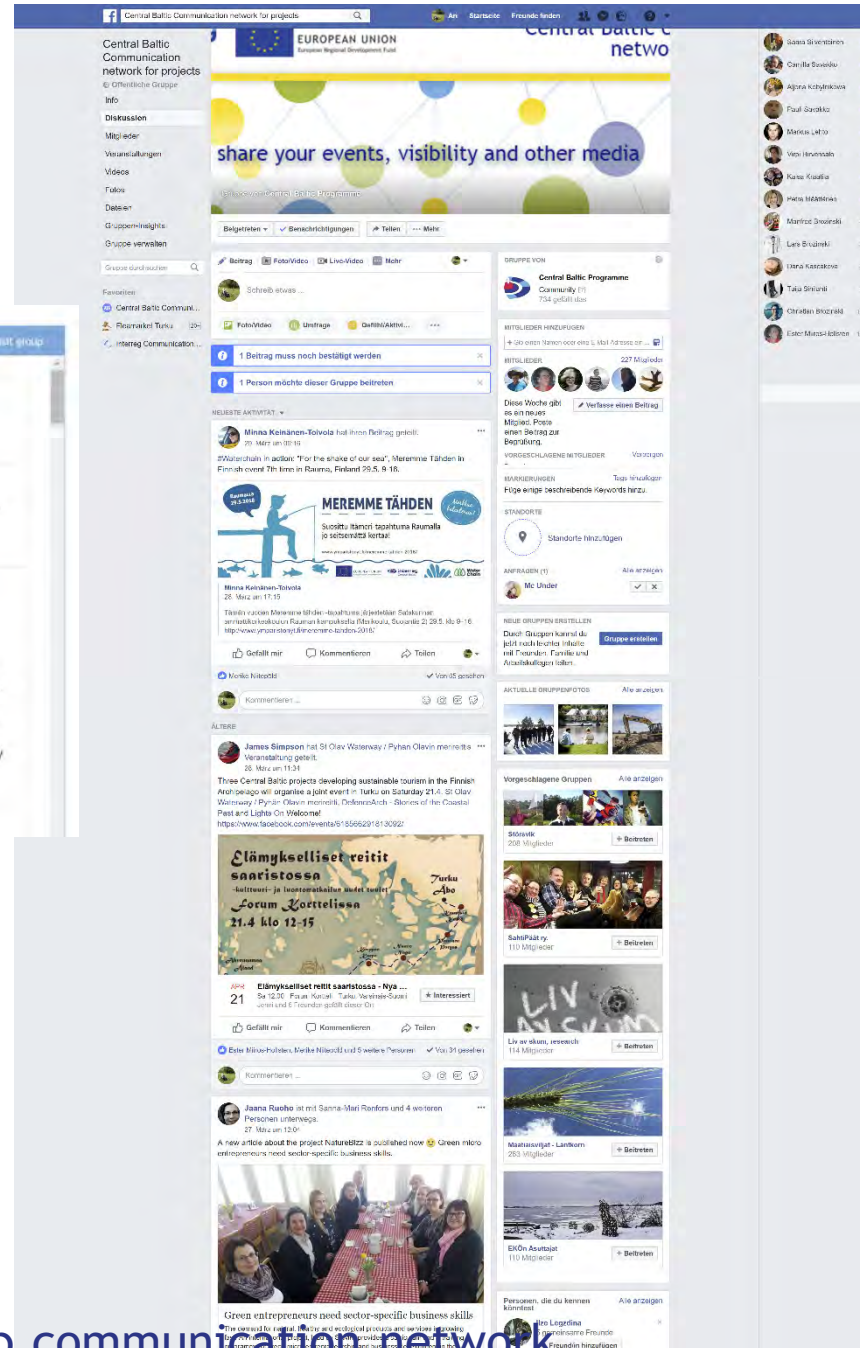
#Waterchain in action: "For the shake of our sea", Meremme Tähdien in Finnish event 7th time in Rauma, Finland 29.5. 9-16.

View on Facebook

James Simpson shared a event
28 March, 2018 11:34

Three Central Baltic projects developing sustainable tourism in the Finnish Archipelago will organise a joint event in Turku on Saturday 21.4. St Olav Waterway / Pyhäan Olavin merireitti, DefenceArch - Stories of the Coastal Past and Lights On Welcome!
<https://www.facebook.com/events/618566291813092/>

View on Facebook



The screenshot shows the Facebook interface for the 'Central Baltic Communication network for projects' group. The page header includes the European Union logo and the group name. The main content area features a post from Minna Keinänen-Toivola about a water chain event in Rauma, Finland, and a post from James Simpson about a joint event in Turku. The right sidebar shows a list of group members and a list of suggested groups.

<https://www.facebook.com/groups/cb.communication.network>





@CentralBaltic
#CentralBaltic

#CBresults
#CBsynergies

#CP_FIN, #CP_EST,
#CP_LAT, #CP_SWE,
#CP_AX

<https://twitter.com/CentralBaltic>



The role of our national Contact Points in project communication

- Endorse our projects in social medias
- Support projects in their communication activities offering support on how to be better visible
- Participate into project events
- Questionnaire about sustainability of results



The team

JS



nCP/EST



nCP/FIN



nCP/SWE



nCP/LAT



nCP/AX



Media visibility

- Only information about
 - Traditional media visibility
 - Only for the current solar year
 - No entry about social media or blog posts

File date: 3.1.2018




EUROPEAN UNION
European Regional Development Fund

Note: please list only media visibility reached via traditional media such as newspapers, TV, radio and magazines. Do not add social media posts, blog posts, presentations or press

Project name:
Specific Objective:
Call:

Media visibility template for Central Baltic programme projects

Date	Country	Title of the article	Type (Radio, TV, Newspaper etc.)	Media name	Other information	PDF	Link
2.1.2018	Finland	Many Central Baltic projects have reached the finishing line	Newspaper	Turun Sanoma	The online link is no longer available		attached no





Wrapping up the day



Varsinais-Suomen liitto
Egentliga Finlands förbund
Regional Council of Southwest Finland



European Union
European Regional
Development Fund


Central Baltic programme Annual Event 2018

Cross-border cooperation:
from theory to concrete results

14 - 15 November 2018, Turku





www.centralbaltic.eu 

CentralBaltic 

Central Baltic Programme 



Thank you!



European Union
European Regional
Development Fund